

# Press Release

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**BrüggemannChemical**

L.Brüggemann Kommanditgesellschaft

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## **BrüggemannChemical assumes sole distributorship for DSM AP-Caprolactam**

L. Brüggemann KG / Brüggemann Chemical (Heilbronn, Germany) and DSM Fibre Intermediates B.V. (Sittard, The Netherlands) have agreed that BrüggemannChemical will be the sole distributor for DSM's flaked and liquid Caprolactam for anionic polymerization (AP-Caprolactam) with effect from January 1, 2004. Starting from this date BrüggemannChemical sells and distributes AP-Caprolactam from DSM on a worldwide basis excluding USA to the Nylon 6 casting industry.

"The agreement to give this AP-Caprolactam distributorship to Brüggemann Chemical fits with our interest to maximise focus on our caprolactam business and with the interest of Brüggemann Chemical in the cast Nylon field," says Dick Venderbos, President of DSM Fibre Intermediates. "We are convinced that the future interests of all stakeholders in this business, including of course the customers, are best served by this appointment." The companies will secure reliability of business activities and continuity of customer relations.

"The sole distributorship of AP-Caprolactam for DSM fits perfectly in BrüggemannChemical's growth strategy in the cast Nylon field and forms a logical key step following the take-over of the RIM-Nylon business from DSM in September 2003," says Wolfgang Plaschke, Managing Director of L. Brüggemann KG. "With this completion of our product portfolio we can offer to customers beside the technical support also the opportunity of one-stop shopping for AP-Nylon materials."

## **L. Brüggemann KG / BrüggemannChemical**

L. Brüggemann KG is a German company with a history going back to the year 1868. Its chemical business is operated by Brüggemann Chemical. The group includes Brüggemann Alcohol GmbH Co. KG, a joint venture between L. Brüggemann KG and the Dutch company Royal Nedalco B.V.

Brüggemann Chemical develops, produces and sells industrial and specialty chemicals for the paper, rubber and textile industries as well as additives for the polymer industry, especially for polyamides and polyesters. Over the last few decades Brüggemann Chemical has built up a position as a major supplier of catalyst and activator systems for the nylon casting industry.

L. Brüggemann KG's sales activities are supported by a sales office in Philadelphia, USA, and more than 40 agencies around the world. In total, the group has annual sales of about 70 million Euro and employs 170 people in 2003. It is L. Brüggemann KG's strategic aim to increase the group's business volume by organic growth and co-operations / acquisitions by 40% until 2007.

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## **DSM Fibre Intermediates B.V.**

DSM Fibre Intermediates is the global market and technology leader in caprolactam, the raw material for Nylon-6. This DSM business group produces caprolactam on three continents and supplies customers all over the world. For more information about DSM Fibre Intermediates, see [www.dsm.com/dfi](http://www.dsm.com/dfi).

## **DSM**

DSM is active worldwide in life science products, performance materials and industrial chemicals. The group had annual sales of close to EUR 5.6 billion in 2002 and employs about 18,500 people at more than 200 sites across the world. DSM ranks among the global leaders in many of its fields. The company's strategic aim is to grow its sales – partly through acquisitions – to a level of approx. EUR 10 billion by 2005. By that time at least 80% of sales should be generated by specialties, i.e. advanced chemical and biotechnological products for the life science industry and performance materials. This strategy represents a continuation of the company's ongoing transformation and concentration on global leadership positions in high-added-value activities characterized by high growth and more stable profit levels. More information about DSM can be found at [www.dsm.com](http://www.dsm.com).

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