

# Key financial data

(consolidated)

Throughout this report:

- operating profit (EBIT) and EBITDA do not include exceptional items;
- net profit before exceptional items is defined as net profit available for profit appropriation (before exceptional items).

	2007	2006
<b>Key figures (x € million):</b>		
Net sales, continuing operations	8,757	8,352
Operating profit plus depreciation and amortization, continuing operations (EBITDA)	1,247	1,275
Operating profit, continuing operations (EBIT)	823	835
Net profit before exceptional items	558	551
Net result from exceptional items	(129)	(4)
Net profit	429	547
Depreciation and amortization	574	451
Cash flow (net profit plus amortization and depreciation)	1,003	998
Dividend	214	197
Capital expenditure (excluding acquisitions)	475	457
Acquisitions	93	44
Net debt	1,338	921
Shareholders' equity	5,310	5,784
Total assets	9,828	10,091
Capital employed	5,982	6,303
<b>Per ordinary share in €:</b>		
Net profit before exceptional items	3.07	2.85
Net profit	2.35	2.83
Dividend	1.20 <sup>1</sup>	1.00
Shareholders' equity	30.42	30.03
<b>Ratios (%):</b>		
EBIT / net sales	9.4	10.0
EBITDA / net sales	14.2	15.3
Operating working capital / net sales	21.4	21.6
CFROI	8.3	8.5
Gearing (net debt / equity plus net debt)	19.9	13.6
Equity / total assets	54.8	58.0
Cash flow from operating activities / net sales	9.4	7.5
EBITDA / net finance costs	16.6	15.7
<b>Workforce:</b>		
Year-average workforce	22,433	21,436
Workforce at 31 December	23,254	22,156

<sup>1</sup> Subject to approval by the Annual General Meeting of Shareholders.