

# Key financial data

(consolidated)

Throughout this report:

- operating profit (EBIT) and EBITDA do not include exceptional items;
- net profit (before exceptional items) is defined as net profit available for profit appropriation (before exceptional items).

	2008	2007
<b>Key figures (x € million):</b>		
Net sales, continuing operations	9,297	8,757
Operating profit plus depreciation and amortization, continuing operations (EBITDA)	1,357	1,247
Operating profit, continuing operations (EBIT)	903	823
Net profit before exceptional items	608	558
Net result from exceptional items	(31)	(129)
Net profit	577	429
Depreciation and amortization	451	574
Cash flow (net profit plus amortization and depreciation)	1,028	1,003
Dividend	204	214
Capital expenditure (excluding acquisitions)	587	475
Acquisitions	152	93
Net debt	1,781	1,338
Shareholders' equity	4,633	5,310
Total assets	9,653	9,828
Capital employed	6,558	5,982
<b>Per ordinary share in €:</b>		
Net profit before exceptional items	3.64	3.07
Net profit	3.45	2.35
Dividend	1.20 <sup>1</sup>	1.20
Shareholders' equity	27.12	30.42
<b>Ratios (%):</b>		
EBIT / net sales	9.7	9.4
EBITDA / net sales	14.6	14.2
Operating working capital / net sales	22.6	21.4
CFROI	8.7	8.3
ROCE	14.4	13.4
Gearing (net debt / equity plus net debt)	27.5	19.9
Equity / total assets	48.6	54.8
Cash flow from operating activities / net sales	9.8	9.4
EBITDA / net finance costs	13.3	16.6
<b>Workforce:</b>		
Year-average workforce	23,157	22,433
Workforce at 31 December	23,591	23,254

<sup>1</sup> Subject to approval by the Annual General Meeting of Shareholders.