



DSM-sponsored India Summit: "Driving Inclusive Growth through FTTH Broadband" December 9, 2011, New Delhi India

Elgin, IL U.S.A. — On December 9, 2011, DSM sponsored a very successful India Summit event entitled "Driving Inclusive Growth through FTTH Broadband" at the Shangri-La Hotel in New Delhi. Supported by the FTTH Council Asia Pacific, it was the first major broadband event hosted by DSM in India, with over 70 people attending. Representatives from DSM Functional Materials and DSM Dyneema spoke at the event to show how DSM performance materials offer solutions for the telecommunications market.

Kuldeep Goyal, Board Director for the FTTH Council of Asia Pacific, began the program with a welcoming speech on "Asia Pacific leading the FTTH Arena." This was followed by Chandra Prakash, Member-Technology, Department of Telecommunications, Ministry of Communications & IT, Government of India, speaking about "India's Telecommunications & IT Landscape," and Dr. JS Sarma, Chairman for Telecom Regulatory Authority of India, speaking on the "Regulatory role in promoting telecommunications industry in India."

Following these highlights, a panel moderated by Steve Schmid, Global Manager Applications Development for Fiber Optic Materials, DSM Functional Materials, considered "The industry's plan to ride the telecommunications wave." Panelists included Rakesh K Upadhyay, Chairman & Managing Director, BSNL; Kuldeep Singh, Director-Technical, MTNL; and Satyen Gupta, Chief Regulatory Advisor-India & SAARC, BT Global Services & Former Principal Advisor - TRAI.

Olaf Storaasli, Global Marketing Manager for Fiber Optic Materials, DSM Functional Materials and Eelco Van Oosterbosch, Business Development Manager, DSM Dyneema, presented "Future-proofing your Network."



Guneet Singh, VP Business Development, Radius Infratel Pvt. Ltd presented the case study: "FTTH Deployment during the Commonwealth Games in India"; Satyen Gupta spoke once more with Anuj Kumar Srivastava, General Manager (West), MTNL Mumbai, on the topic of "New services envisioned through the capabilities new broadband technologies."

Closing remarks were offered by Ad Abel, Director of Europe, MEA and India, DSM Functional Materials, as he spoke on the drivers for increasing bandwidth demands using an Apple® iPad for illustration. Kuldeep Goyal also offered a few words on behalf of the FTTH Council.

At the luncheon following the event, members of the Indian government from the Ministries of Communications and Defense invited DSM to return to India to share some of its case studies on the implementation of broadband and to mutually explore opportunities that could be implemented in India.