

When you partner with dsm-firmenich, you get an expert that goes beyond the essential, to co-develop desirable and sustainable science-backed solutions, powered by expert services.

We are an end-to-end solutions provider and innovation partner that can support you at every stage of your product development journey. Combining high-quality products, customized solutions and expert services, we've created an ecosystem designed to help you succeed in the medical nutrition space.

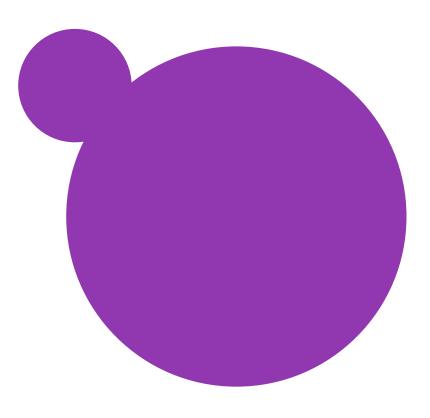
The dsm-firmenich difference? We engage in purpose-led innovation that takes a human-centric approach. This means, taking individual needs, preferences and treatment plans into account, to improve care quality, equity, efficiency and experience.

The food-first approach

To elevate nutritional care in individuals with medical nutrition needs, dsm-firmenich strongly believes that taking a food-first approach – where possible – is critical.

Food-first means encouraging the consumption of nutritious meals or fortified foods first and foremost to optimize nutritional status. Where this is not possible, medical nutrition interventions may be required to ensure individuals are receiving the nutritional support they need.

The food-first philosophy is also about educating and empowering those directly involved in care plans to help them identify and manage malnourishment. With this knowledge, they can implement appropriate dietary interventions, taking into consideration key barriers to nutritional intake and addressing any hurdles more holistically.





High-quality products

Our aim is to elevate the quality of life of people living with health conditions and senior adults through the best nutrition possible – and at the core of this is our complete portfolio of high-quality nutritional ingredients.

We take pride in developing and manufacturing safe and effective products that meet – or exceed – industry standards at every step of the product lifecycle. The high bar we set for quality and safety ensures that you meet regulatory compliance requirements and deliver uncompromised products to potentially vulnerable patient groups.

Our ingredients are suitable for a broad range of medical nutrition and healthy aging formulations – including oral nutritional supplements, enteral and parenteral nutrition for patients and food and beverage fortifiers for seniors.

- Vitamins
- Minerals
- Nutritional lipids
- Plant proteins

- Amino acids
- Hydrocolloids
- + Other nutraceuticals and flavors

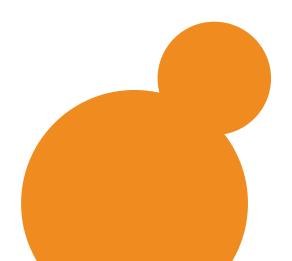


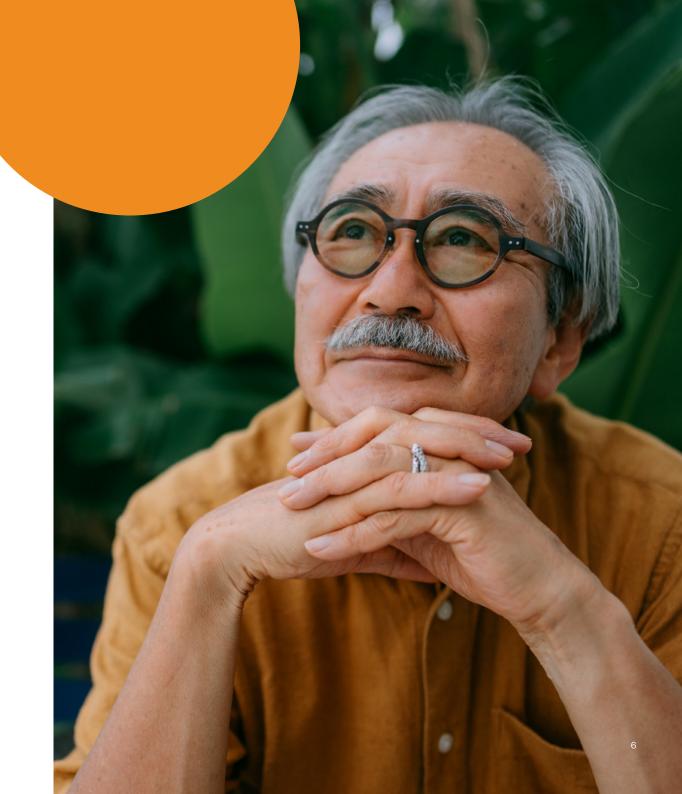
More than ingredients

No two consumers are the same. So neither should your medical nutrition solutions be.

We go beyond ingredients to take medical nutrition to the next level; and innovation is the engine that gets us there. Our offering includes customized solutions paired with advanced formulation and application capabilities, scientific knowledge and regulatory expertise aimed at simplifying your entire value chain, increasing speed to market and supporting business growth.

What does this mean for you? More time to focus on what truly matters – delivering purpose–led solutions that put people in need of the right nutritional care first. Discover how our end-to-end capabilities available across our global network are designed to support you from ideation to concept – and beyond.





Discover our powerful Premix solutions

We understand that developing and launching new medical nutrition solutions is a complex and timely process. That's why we go beyond products to offer turnkey, customized Premix Solutions designed to help you get to market faster, more efficiently and with enduring success.

Designed with your consumers in mind, we combine custom blends to create a tailor-made premix.

As the only vertically integrated vitamin and premix manufacturer globally, we offer superior reliability and sustainability of supply powered by 1,300+ production experts and 13 state-of-the art premix facilities strategically located around the world.

- 1,300+ production experts
- 50+ formulation and application scientists
- 13 state-of-the-art premix facilities
- 10 blender types



A condition-specific approach to tailor-made premix concepts

Taking a condition–specific approach to innovation enables you to develop targeted and appealing solutions that address the special nutritional requirements presented in different consumer groups.

We have identified opportunities to support the unique dietary needs of people living with health conditions and senior adults in multiple therapeutic areas (examples listed below). Our condition–specific concepts are built on market insights and an evidence–based approach to deliver premixes with benefits that truly resonate.

- 1 Sarcopenia
- 2 Perioperative care
- 3 Cancer cachexia
- 4 Cognitive impairment
- 5 Immune health in the elderly
- 6 Chronic wounds



We're with you at every step

We can take you beyond ingredients with our superior operations, human-centric approach and commitment to innovation. Together, streamlining your product development journey.

Unlock your product's potential

Our expert knowledge combined with **advanced powder technologies** can help you overcome development hurdles, from stabilization to improved bioavailability, shelf-life extension, taste and more – supercharging the functional performance of your premix powders.

Elevate experiences

Our world-renowned taste experts are dedicated to helping you address the unique sensory requirements of people living with certain health conditions. Tap into infinite flavor possibilities and sensorial experiences to design more human-centric and palatable medical nutritional solutions.

130,000 flavors
100+ flavorists
11 sensory facilities worldwide



Together pioneering a sustainable future

For us, sustainability is not a buzzword – it's intrinsically embedded in our purpose of bringing progress to life. This extends to our Premix solutions. Our sustainability expert services empower you to create premixes that not only resonate deeper with people but are also good for the planet.





Helping you meet your sustainability results.

As the only provider measuring environmental impact – we are setting the standard across our industry for elevating planetary health. As well as working to reduce our own environmental footprint, our proprietary **Solution Imp'Act™ calculator**, powered by our Life Cycle Assessment (LCA) data, helps you to achieve your sustainability results too.

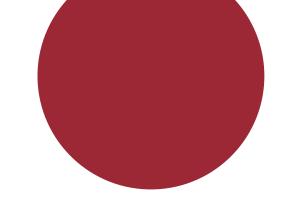
Our expert services support your product's life cycle, helping you thrive in the marketplace

Ingredients are only one part of the recipe for success. Our experienced team is there to support you along the entire product development process. We can develop formulas or recommend nutrients that check all the right boxes. We can find ways to be smarter, safer, more efficient, and more sustainable. And we can guide you through the complexities of the regulatory landscape.

With our full-spectrum expertise, your products can resonate more deeply with consumers.

- Application & Technical Services: Our scientists can develop science-backed formulas of recommend nutrients that target specific health conditions, age demographics, or lifestyles, ensuring that your solutions are appealing, palatable and help to address potential barriers to nutritional intake.
- 2. Quality & Regulatory Services: We can help you navigate the complex regulatory landscape, reduce complexity and risk and ensuring that you stay compliant.
- 3. Scientific Services: We provide expert support around life sciences, particularly nutrition sciences, tailored to your product applications and target consumers.

Together, elevating

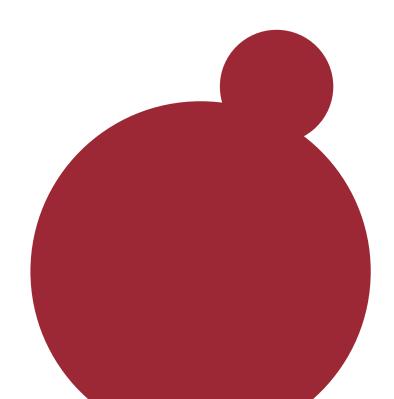


health

dsm-firmenich is your end-to-end solutions provider and innovation partner in the medical nutrition market. We continue to push new boundaries, with people in need of the right nutritional care front of mind.

But elevating medical nutrition takes more than ingredients. It takes a purpose-led partner that brings progress to life. An expert that delves deeper into consumer insights to understand the complex needs, barriers and solutions to deliver the best nutritional intervention.

We can help you stay one step ahead with proprietary insights, a dynamic innovation pipeline and unique expert services – guiding compliant product development from ideation to concept, and beyond.



Get in touch

Partner with dsm-firmenich for access to our broad portfolio of high-quality ingredients, customized solutions and expert services aimed at supporting you across your entire product development journey.

Looking to elevate nutritional care? Contact us.



Get started at:
dsm-medicalnutrition.com
or scan here

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