Delivering on our innovation ambitions

Trish Malarkey | CIO

DSM VIRTUAL INVESTOR EVENT 2020
Safe harbor statement

• This presentation may contain forward-looking statements with respect to DSM’s future (financial) performance and position. Such statements are based on current expectations, estimates and projections of DSM and information currently available to the company. DSM cautions readers that such statements involve certain risks and uncertainties that are difficult to predict and therefore it should be understood that many factors can cause actual performance and position to differ materially from these statements. DSM has no obligation to update the statements contained in this presentation, unless required by law.

• A more comprehensive discussion of the risk factors affecting DSM’s business can be found in the company’s latest Annual Report, which can be found on the company’s corporate website, www.dsm.com.
Innovation as our recognized growth driver

**BIG TICKETS**
Good progress in transformative innovations.

**SPONSORSHIP**
Full leadership commitment & support.

**OPENNESS**
External collaboration & new business models.

**LEARNING**
Tested & embraced a range of innovation vehicles.

**COMPETENCES**
Strong, broad, future-ready scientific competences.
Delivering on our innovation growth ambitions

Sales forecast € million

2018 2020 2021

Nutrition

Materials (2021+ excludes Resins & Functional Materials and associated businesses)
Capturing new opportunities for our future

Global products
CHEMISTRY & BIOTECHNOLOGY

Personalization & Precision
TRANSLATIONAL SCIENCE

Local solutions
APPLICATION & FORMULATION
Growth platforms support our innovation

**Precision**
*Digitally enabled business models*

- Personalized Nutrition
- Animal Precision Nutrition

**Prevention**
*Healthy solutions provided by nature*

- Healthy Gut
- Immunity
- Sugar Reduction
- Cultures Powerhouse
- Pharmaceutical Nutrition
- Personal Care
- Animal Gut Health

**Proteins**
*Driving adoption of sustainable proteins to feed the population*

- Sustainable Food Proteins
- Low-footprint Feed Proteins
- Animal Emission Reduction

**Pathways**
*Sustainable ingredient manufacturing*

- Bio-based Vitamins & Carotenoids
- Sustainable Lipids
Providing focus to our deep innovation pipeline

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<thead>
<tr>
<th>1: Ideation</th>
<th>2: Feasibility</th>
<th>3: Development</th>
<th>4: Scale up</th>
<th>5: Implementation</th>
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Bubbles size = risk adj peak sales forecast = 100 m€
Delivering on our innovation growth ambitions

Sales forecast € million

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<th>Year</th>
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<th>Materials</th>
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AMBITION FOR 2021

AMBITION FOR 2025

Nutrition
Materials (2021+ excludes Resins & Functional Materials and associated businesses)
Linking our strategy and scientific competences for growth
BRIGHT SCIENCE. BRIGHTER LIVING.™