Life Sciences and Materials Sciences Presentation to Investors

Q2 Results 2012



HEALTH · NUTRITION · MATERIALS

DSM – Bright Science. Brighter Living.™

Royal DSM N.V. is a global science-based company active in health, nutrition and materials. By connecting its unique competences in Life Sciences and Materials Sciences DSM is driving economic prosperity, environmental progress and social advances to create sustainable value for all stakeholders. DSM delivers innovative solutions that nourish, protect and improve performance in global markets such as food and dietary supplements, personal care, feed, pharmaceuticals, medical devices, automotive, paints, electrical and electronics, life protection, alternative energy and bio-based materials. DSM's 22,000 employees deliver annual net sales of around € 9 billion. The company is listed on NYSE Euronext. More information can be found at www.dsm.com.



DSM in motion: driving focused growth

Q2 results 2012

HEALTH · NUTRITION · MATERIALS

Overview

- Operational performance Q2 2012
- Progress on strategy
- Profit Improvement Program
- Business conditions and outlook



Highlights Q2 2012

DSM reports robust Q2 in challenging environment

- Q2 EBITDA from continuing operations €290 million (Q2 2011: €339 million)
- Life Sciences continues to deliver robust performance, driven by Nutrition
- Materials Sciences improved, except for caprolactam which had an EBITDA impact of - €70 million
- Q2 cash flow from operating activities at €197 million, higher than comparable and prior quarter
- Profit Improvement Program announced: expected annual EBITDA benefits of €150 million by 2014
- Interim dividend of €0.48 declared, in line with DSM's dividend policy
- Outlook 2012 largely unchanged with the exception of caprolactam



Quote from Feike Sijbesma

"Despite the challenging macro-economic environment, I am pleased that DSM was able to deliver another robust set of results demonstrating the strength of our strategy, as evidenced by the ongoing strong performance of Nutrition. Our Life Sciences clusters accounted for around 70% of Q2 EBITDA. This strength has helped to offset the weakness caused by caprolactam in Materials Sciences. The other Materials Sciences businesses improved despite a challenging macro-economic environment.

"The global outlook for the second half of the year is more uncertain due in part to Europe's inability to find an effective and sustainable solution to the financial challenges facing the Eurozone. Because of the increased economic uncertainty, we are announcing today a Profit Improvement Program that includes structural cost reduction and other initiatives that will generate €150 million EBITDA benefits by 2014.

"While we remain cautious on the macro-economic outlook for the rest of the year, the robustness of our portfolio reinforces our confidence that DSM's strategic focus is the right one. As evidenced by the recent Kensey Nash and Ocean Nutrition Canada acquisitions, we continue to deliver on our strategy by investing in new, exciting growth opportunities. We are confident that the Profit Improvement Program, together with our broad geographic spread with a significant presence in high growth economies and our very strong balance sheet, leaves us well placed to face the near term challenges. We continue to execute our strategy to achieve stronger, more stable growth and profitability for DSM overall also based on our sustainable innovative solutions addressing the key global trends."



Feike Sijbesma CEO / Chairman of the Managing Board





Results Q2 2012 - Key figures

| Q2-2012 | Q2-2011 | Δ% | (€ million) | H1-2012 | H1-2011 | Δ% | | |
|---|--|---------------|-------------|---------|---------|------|--|--|
| Continuing operations before exceptional items: | | | | | | | | |
| 2,268 | 2,265 | 0% | Net Sales | 4,558 | 4,499 | 1% | | |
| 290 | 339 | -14% | EBITDA | 596 | 664 | -10% | | |
| 168 | 238 | - 29 % | EBIT | 368 | 469 | -22% | | |
| 0.67 | 0.97 | -31% | EPS (€) | 1.54 | 1.88 | -18% | | |
| | Total DSM before exceptional items: | | | | | | | |
| 2,268 | 2,299 | -1% | Net Sales | 4,558 | 4,644 | -2% | | |
| 290 | 345 | -16% | EBITDA | 596 | 693 | -14% | | |
| 114 | 166 | -31% | Net Profit | 259 | 338 | -23% | | |
| | Total DSM including exceptional items: | | | | | | | |
| 41 | 392 | -90% | Net profit | 186 | 558 | -67% | | |
| 0.23 | 2.35 | -90% | EPS (€) | 1.10 | 3.33 | -67% | | |



EBITDA - DSM continuing business

| EBITDA (€ million) | H1-2012 | H1-2011 | H1-2010 | H1-2009 (*) | H1-2008 (*) |
|--------------------------|---------|---------|---------|-------------|-------------|
| Nutrition | 387 | 366 | 354 | 330 | 252 |
| Pharma | 22 | 12 | 28 | 43 | 68 |
| Performance Materials | 156 | 173 | 155 | 50 | 191 |
| Polymer Intermediates | 99 | 192 | 110 | -11 | 78 |
| Innovation Center (*) | -25 | -26 | -26 | (**) | (**) |
| Corporate activities (*) | -43 | -53 | -4 | -77 | -46 |
| DSM core business | 596 | 664 | 617 | 335 | 543 |

* 2008 & 2009 not restated for changes in pension accounting and corporate research costs ** 2008 & 2009 Innovation Center is reported in Corporate Activities



Net sales growth Q2-2012 versus Q2-2011

| (€ million) | Q2-2012 | Q2-2011 | Diff. | Volume | Price | FX | Other |
|---|---------|---------|-------|--------|-------|----|--------------------|
| Nutrition | 899 | 839 | 7% | 1% | 1% | 5% | 0% |
| Pharma | 182 | 178 | 2% | 7% | 2% | 2% | -9 % |
| Performance Materials | 713 | 709 | 1% | -6% | -1% | 6% | 2% |
| Polymer Intermediates | 389 | 423 | -8% | -3% | -11% | 6% | |
| Innovation Center | 18 | 14 | | | | | |
| Corporate activities | 67 | 102 | | | | | |
| Continuing Operations ^(*) | 2,268 | 2,265 | 0% | -1% | -2% | 5% | -2% ^(*) |

* Including the effect of the deconsolidation of DSM's interest in Sitech Manufacturing Services, which was reported in Corporate activities in 2011.



Nutrition

| Q2-2012 | Q2-2011 | Δ% | (€ million) | H1-2012 | H1-2011 | Δ% |
|---------|---------|-----|---------------|---------|---------|------|
| 899 | 839 | +7% | Net Sales | 1,799 | 1,637 | +10% |
| 195 | 193 | +1% | EBITDA | 387 | 366 | +6% |
| 153 | 154 | -1% | EBIT | 302 | 294 | +3% |
| 21.7% | 23.0% | | EBITDA margin | 21.5% | 22.4% | |

- In the second quarter of 2012 **sales** growth in Nutrition was 7% compared to Q2 2011, supported by healthy organic growth (2%) in all segments. More favorable exchange rates added 5%. Growth fundamentals for the business remained strong and unchanged. In Q2 2012, DSM announced the acquisition of Ocean Nutrition Canada, which will further contribute to the sustainable growth of the cluster moving towards €4 billion in sales. The acquisition was finalized at the beginning of Q3.
- Feed markets continued to experience strong demand for animal protein in all geographic areas. Food markets continued growth in all regions and segments with some softening in Europe. The cross-selling of Martek products through the DSM global sales network resulted in double digit growth of Nutritional Lipids in infant nutrition outside USA.
- EBITDA for the cluster further increased to €195 million as a result of stable growth at stable margins. This more than compensated for the negative impact of the strong Swiss franc and the absence of the hedge gain as realized in Q2 2011.



Pharma

| Q2-2012 | Q2-2011 | Δ% | (€ million) | H1-2012 | H1-2011 | Δ% |
|---------|---------|-----|---------------|---------|---------|-----|
| 182 | 178 | 2% | Net Sales | 357 | 341 | 5% |
| 17 | 12 | 42% | EBITDA | 22 | 12 | 83% |
| -4 | 0 | | EBIT | -12 | -10 | |
| 9.3% | 6.7% | | EBITDA margin | 6.2% | 3.5% | |

- In Q2 2012 net **sales** growth was 2%, despite the negative impact from the 50% deconsolidation of DSM Sinochem Pharmaceuticals. Organic sales growth was 9%, caused by higher volumes and prices from both DSM Sinochem Pharmaceuticals and DSM Pharmaceutical Products.
- EBITDA for the quarter increased compared to last year. In addition to the improved performance of both businesses, the cluster EBITDA also benefited from a one-off effect coming from the restructuring of the Biosimilar activities. At the same time, DSM impaired these assets. These factors compensated for the negative effect of the 50% deconsolidation of DSM Sinochem Pharmaceuticals as of September 2011.



Performance Materials

| Q2-2012 | Q2-2011 | Δ% | (€ million) | H1-2012 | H1-2011 | Δ% |
|---------|---------|------|---------------|---------|---------|------|
| 713 | 709 | +1% | Net Sales | 1,414 | 1,414 | - |
| 77 | 82 | -6% | EBITDA | 156 | 173 | -10% |
| 42 | 53 | -21% | EBIT | 90 | 115 | -22% |
| 10.8% | 11.6% | | EBITDA margin | 11.0% | 12.2% | |

- In Q2 2012 sales growth was 1% compared to Q2 2011, with positive currency developments and the impact of acquisitions more than compensating for lower volumes in DSM Engineering Plastics and DSM Resins. DSM Dyneema delivered solid volume growth, despite the absence of new large vehicle protection tenders.
- Q2 2012 **EBITDA** was below Q2 last year, which was fully due to lower margins in the polyamide-6 value chain of DSM Engineering Plastics offsetting the improved performance in the rest of DSM Engineering Plastics' portfolio. DSM Resins showed strong improvement of its results due to better margins and the implementation of cost saving actions and despite ongoing subdued market conditions, mainly in building and construction in Europe. DSM Dyneema's result was in line with the prior year.



Polymer Intermediates

| Q2-2012 | Q2-2011 | Δ% | (€ million) | H1-2012 | H1-2011 | Δ% |
|---------|---------|--------------|---------------|---------|---------|------|
| 389 | 423 | -8% | Net Sales | 819 | 880 | -7% |
| 30 | 93 | -68 % | EBITDA | 99 | 192 | -48% |
| 23 | 86 | -73% | EBIT | 85 | 176 | -52% |
| 7.7% | 22.0% | | EBITDA margin | 12.1% | 21.8% | |

- Sales development was -8% compared to Q2 2011, due to 11% lower prices and 3% lower volumes, partly compensated for by 6% more favorable currencies. Sales prices declined significantly during the quarter due to uncertain macro-economic conditions causing weakening customer demand and destocking and due to some smaller new entrants.
- Q2 2012 **EBITDA** was significantly below the record levels of 2011. This was due to weak margins arising from increasing benzene prices combined with falling caprolactam prices. At the end of the quarter, margins were significantly below the levels at the beginning of the quarter. Acrylonitrile margins declined too. In addition, the decline in EBITDA was also caused by the turnaround of the caprolactam plant in the Netherlands, which was the largest turnaround project in DSM's caprolactam history.



Innovation Center

| Q2-2012 | Q2-2011 | Δ% | (€ million) | H1-2012 | H1-2011 | Δ% |
|---------|---------|------|---------------|---------|---------|------|
| 18 | 14 | +29% | Net Sales | 34 | 28 | +21% |
| -10 | -13 | | EBITDA | -25 | -26 | |
| -14 | -16 | | EBIT | -31 | -32 | |
| - | - | | EBITDA margin | - | - | |

• Results were above the usual level as a result of somewhat higher Biomedical sales as well as lower costs. The acquisition of Kensey Nash was completed on June 22; Kensey Nash will contribute to the EBITDA as from Q3 2012 by about €10 million for the second half of the year. This acquisition positions DSM as a major supplier to the medical device industry, where Kensey Nash is a leader in biomaterial products for tissue repair and regeneration. Good progress was made in biofuels with new approvals gained for enzymes (Dong Energy, Denmark) and yeasts (GraalBio, Brazil) for cellulosic bioethanol.



Higher cash flow from operating activities

| Cash flow (€ million) | H1 2012 | H1 2011 |
|--------------------------------|---------|---------|
| Cash from operating activities | 294 | 156 |
| Cash from investing activities | -437 | -434 |
| Free cash flow from operations | -143 | -278 |

| Balance sheet (€ million) | Ult. H1 2012 | YE 2011 |
|------------------------------|-----------------|---------|
| Net debt | 729 | 318 |
| Gearing | 11% | 5% |

OWC development Q1'09 - Q2'12





Dividend increased for 2nd consecutive year

- Interim dividend for the year 2012: €0.48 per ordinary share, which, as usual, represents one third of the total dividend paid for the previous year (2011)
- In cash or ordinary shares
- Dividend policy "stable and preferably rising"
- May 2012 (AGM): dividend increase of €0.10 to €1.45
- Since announcement of new CSD, dividend has been increased by 21% from €1.20 to €1.45



Dividend per ordinary share (€)



Overview

- Operational performance Q2 2012
- Progress on strategy
- Profit Improvement Program
- Business conditions and outlook



Global societal trends drive DSM's markets



DSM in motion: driving focused growth





Solid progress with strategic ambitions in Q2

High Growth Economies

- Sales to High Growth Economies was 39% of total sales (37% in Q2 2011) driven by double digit growth in Nutrition and Performance Materials
- Q2 China sales: US\$ 430 million

Innovation

- Multiple new product launches, innovation sales was 18% of total sales
- New approvals for enzymes (DONG energy, DK) and yeasts (GraalBio, BR) for cellulosic bioethanol

Sustainability

• Share of Eco+ products in running business reached 42% (from 39% in Q2 2011)

Acquisitions & Partnerships

- Kensey Nash (US)
- Ocean Nutrition Canada
- Premix specialist Cilpaz Srl (Italy)







Ocean Nutrition Canada: leader in Omega-3

Transaction completed 19 July 2012

- Total enterprise value CAD 540m (~ € 420m), in an all cash transaction
- Expected 2012 net sales approx. CAD 190m with EBITDA CAD 55-60m
- Value creating acquisition

Strategic fit

- Consistent with Nutrition cluster strategy: "continued value growth"
- Strengthens and complements DSM's global Nutritional Lipids growth platform, based on healthy, polyunsaturated fatty acids (PUFAs)
- Extends DSM's portfolio of Omega-3 towards different markets





Nutritional Lipids, double digit growth business

DSM Nutritional Lipids, market leader in PUFAs

Sales >US\$ 500m EBITDA > US\$ 150m



- · Health benefits in eye, cognition and brain development
- Strengthening DSM in North American Infant Nutrition market
- Leveraging the DSM global sales network in Infant Nutrition and key segments outside North America
- First results of sales synergy surpassing expectations
- 2015: double digit growth, stable to rising EBITDA margin



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Omega-3 (EPA/DHA), Fish derived

- · Health benefits in cardiovascular system
- Strengthening DSM in North American dietary supplement market
- Leveraging DSM global infrastructure in dietary supplement markets outside North America and in the food and beverage markets worldwide
- Expanding the range of applications and products by leveraging forms, encapsulation and emulsification technologies
 - **2015:** double digit growth with continued high margins





Compelling innovation growth platforms in place



- Start-up expected end of 2013 / beginning of 2014
- JV is expected to be profitable in first full year of production
- Projected JV sales to grow > US\$ 200m with above average EBITDA medium/ longer term
- Future license income could add up to several tens of millions of US\$



- Double digit sales growth (excl. AngioSeal)
- New technology platforms to compensate for expected decline in AngioSeal sales (2017) and royalties (2014)
- Stable to rising EBITDA margin; within 35%-45% aspiration



Total acquisitions now reaching € 2.2bn*

€~1.8bn

ACQUISITIONS

Nutrition

- Martek (microbial DHA/ARA)
- Vitatene (natural carotenoids),
- Premix plants (Rumania, Italia)
- Food enzymes business and technology (Verenium)
- Ocean Nutrition Canada (fish derived Omega-3)
- Tortuga (animal dietary supplements)

Innovation center

- Kensey Nash (biomedical materials)
- C5 company (cellulosic bioethanol)

Performance Materials

€ ~0.1bn

€~0.3bn

- ICD China; High performance fibers
- AGI Taiwan; UV resins

PARTNERSHIPS

Nutrition

Premix plant Russia

Pharma

DSM Sinochem Pharmaceuticals

Innovation center

- JV POET; cellulosic bioethanol
- JV Actamax; biomedical materials

Performance Materials

- KuibyeshevAzot Russia; PA6
- JV Kemrock India; composite resins

* Since September 2010

- Operational performance Q2 2012
- Progress on strategy

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- Profit Improvement Program
- Business conditions and outlook



Profit Improvement Program to deliver €150m

- Company wide Profit Improvement Program:
 - Implementation the next 18 months
 - Main focus on cost reductions and efficiency improvements
 - Expected structural annual benefits of €150m
 - Fully effective by 2014
- In addition to already announced restructuring initiatives at DSM Resins (€25-30 million by 2013)
- Reduction in global headcount of ~1000 positions
- Unchanged commitment to the customer, innovation and sustainability
- One-off cash costs ~ €125 m (half of this will be recognized as exceptional item in Q2 2012, the remainder is expected to be recognized in H2 2012)
- DSM will continue to look for opportunities to expand this Profit Improvement Program.
- This Program will help DSM to meet its ambitious financial targets as well as reinforcing DSM's continued strong balance sheet and financial position.





Examples of a broad range of projects started





• Operational performance Q2 2012

- Progress on strategy
- Profit Improvement Program
- Business conditions and outlook



Nutrition markets continue resilience

Feed: animal protein demand stays firm



- Continued strong demand for animal protein in all geographic areas
- Continued growing premix demand
- Strong performance by top customers

Food markets continue global growth



- Continued market growth in all regions and segments with some softening in Europe
- High growth economies continue to show double digit growth rates
- Double digit growth of Nutritional Lipids in Infant Nutrition outside USA



Unique position key for differentiation & growth



Full Value Chain Player



Nutrition: sustained good business conditions

Business conditions

- Continued growth with stable pricing
- Ocean Nutrition Canada contributing to growth (~€20m in EBITDA in H2 2012)
- Further expansion of premix network
- Continued cost management

Sensitivities

- Currencies
- Energy





Continuous profit increase

Pharma: conditions likely to remain challenging

Business conditions

- Slightly better market conditions
- Improved CMO pipeline (impact after 2012)
- New 6-APA plant on stream (full benefit in 2013)

Sensitivities

- Price of SSPs/SSCs
- Currencies (US\$)
- Energy/sugar
- Quarterly volatility due to lumpiness







PM: End-market outlook remains uncertain

Business conditions

- Ongoing volatile and uncertain market conditions
- Trading conditions are not expected to improve in H2 2012 versus H1 2012
- No large vehicle protection orders expected in DSM Dyneema
- Restructuring programs in DSM Resins starting to contribute to bottom line

Sensitivities

- GDP growth
- B&C markets
- Large vehicle protection orders
- Raw material costs
- Currencies

Olympic cycling shorts containing Dyneema®





PI: Margin pressure and scheduled turnarounds

Business conditions

- Caprolactam:
 - Prices and margins declined during Q2
 - End user demand is weak
 - High benzene prices affecting margins
 - Some smaller new entrants
 - No significant improvements in business conditions expected for remainder of 2012
 - Scheduled turnarounds (US, China) in H2
- Acrylonitrile:
 - Margins declined in Q2; Since July, demand and pricing are improving

Sensitivities

- GDP growth, especially in China
- Capacity expansions
- Benzene prices
- Currencies

Caprolactam for fibers for heavy duty tires





Outlook

- In Nutrition, EBITDA is now expected to be clearly above 2011. Ocean Nutrition Canada will add about €20 million in EBITDA for the remainder of the year.
- **Pharma** is expected to deliver a slightly improved EBITDA despite the 50% deconsolidation of the anti-infectives business.
- Full year EBITDA for **Performance Materials** is expected to be in line with 2011 despite the weak market conditions for caprolactam.
- For **Polymer Intermediates**, EBITDA is expected to be clearly below the exceptional result in 2011.
- Overall, DSM is cautious with regard to the economic outlook for the remainder of 2012. DSM's expectations for the year are broadly in line with its previous cluster guidance, with the exception of the weakness in caprolactam.
- Assuming no further deterioration of the economic conditions, and based on its strategy, financial strength, and the additional actions now taken, DSM will move towards the 2013 strategic targets.



Wrap up

- Robust Q2 performance in challenging market conditions, except for caprolactam
- Strategic progress continued
 - Closing of Kensey Nash acquisition
 - Acquisition of Ocean Nutrition Canada, which will further contribute to the sustainable growth of the Nutrition cluster moving towards €4 billion in sales
 - Biggest share of ~ € 1.7bn M&A is realized in Nutrition, since CSD announcement
- Company wide Profit improvement Program announced
 - Expected structural annual benefits of €150m
 - Headcount reduction of approximately 1000 positions
 - Fully effective by 2014
- Assuming no further deterioration of the economic conditions, and based on its strategy, financial strength, and the additional actions now taken, DSM will move towards the 2013 strategic targets




Acquisition of Ocean Nutrition Canada

Adding world's largest fish oil derived Omega-3 supplier

Investor Relations May 18, 2012

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- Transaction highlights
- Ocean Nutrition Canada at a glance
- Acquisition rationale



Overview

Transaction highlights Ocean Nutrition Canada

Strategic fit Acquisition

- Total enterprise value CAD 540m (~ \in 420m), in an all cash transaction
- Expected 2012 net sales approx. CAD 190m with EBITDA CAD 55-60m
- Value creating acquisition; EPS accretive as from 2013
- Consistent with Nutrition cluster strategy: "continued value growth"
- Strengthens and complements DSM's global Nutritional Lipids growth platform, based on healthy, polyunsaturated fatty acids (PUFAs)
- Extends DSM's portfolio of Omega-3 towards different markets

- Strengthening DSM in North American dietary supplement market
- Leveraging DSM global infrastructure in dietary supplement markets outside North America and in the food and beverage markets worldwide
- Expanding the range of applications and products by leveraging forms, encapsulation and emulsification technologies



Nutritional lipids, a fast growing market

Healthy Nutritional Lipids

- Different sources; microbial Omega-3 (DHA) and Omega-6 (ARA) and fish-oil derived Omega-3 (EPA / DHA)
- These have different value propositions and pricing

Growing body of scientific evidence

- Health benefits supported by scientific evidence
- Average intake is below recommendation
- High consumer awareness, almost universal

Fast growing Market

- Sizeable market with double digit growth
- At an early stage yet well established
- Attractive margins



Awareness of Omega-3 is almost universal

Source: Leatherhead GOED report, Xinhua News Agency



A growing body of scientific evidence





Overview

- Transaction highlights
- Ocean Nutrition Canada at a glance
- Acquisition rationale



Ocean Nutrition Canada, leader in fish-oil Omega-3

Revenues

- Average annual growth in local currencies nearly 20% over the past 5 years
- Expected 2012 net sales approximately CAD 190m with EBITDA CAD 55-60m

Company

- HQ in Halifax, Nova Scotia (Canada)
- Founded in 1997
- ~415 employees
- Production sites in Canada, USA and Peru

Core capabilities

- Good technology for production of concentrated Omega-3, for premium dietary supplement segments
- Access to sustainable sources of fish oil





High quality and strong brand recognition



CE. BRIGHTER LIVING

• Transaction highlights

Overview

- Ocean Nutrition Canada at a glance
- Acquisition rationale



Nutrition: Continued value growth

Aspiration by 2015

- Growth GDP + 2%
- EBITDA margin >20 23%

Strategic progress

- Expanded offering through M&A activities
- Expanded to 55 premix facilities
- Successful process developments; improving cost position
- Assets optimization/restructuring



Continuous profit increase

Next step in Nutrition's value growth strategy

Key elements of Nutrition strategy

- Continued strengthening of the core of the business
- Establishment of new growth platforms in adjacent areas
- Increased leveraging of the cluster's unique full value chain position
- Use innovation headroom for further differentiation

Acquisition of Ocean Nutrition Canada

- Strengthens and complements DSM's global Nutritional Lipids growth platform
- Strengthens DSM's position in the North American dietary supplement market by adding fish oil derived Omega-3 to its portfolio
- Allows DSM to further leverage its global infrastructure to expand Ocean Nutrition Canada's sales in dietary supplement markets outside North America and in the food and beverage markets worldwide
- Strengthens DSM Nutritional Products' innovation pipeline



Creating Nutritional Lipids growth platform

- Acquisition strengthens and complements DSM's global Nutritional Lipids growth platform
 - DSM is active in microbial Omega-3 (DHA) and Omega-6 (ARA)
 - Ocean Nutrition Canada is active in fish-oil derived Omega-3 (EPA / DHA)
 - These are highly complementary product as they address different customer needs and reach different market segments
- Good strategic fit; accelerated revenue growth through material revenue synergies with expanded distribution, marketing and product development. Customary operational efficiencies will also be realized in the integration process.
- The combination creates a strong global Nutritional Lipids growth platform for DSM in double digit growing market



Opportunities for accelerated growth





Value creating, EPS accretive as from 2013

Financial impact

- Expected 2012 net sales approximately CAD 190m with EBITDA CAD 55-60m
- EPS accretive as from 2013
- Predominantly sales synergies, some cost synergies

Expectations by 2015

- Ongoing double digit sales growth
- With continued high margins
- Subject to customary conditons, the transaction is expected to close H2 2012





Conclusion

- Fully supports DSM's growth strategy "DSM in motion: driving focused growth"
- Good strategic fit with Nutrition cluster strategy
- Acquisition strengthens and complements DSM's global Nutritional Lipids growth platform in a double digit growing market
- Material growth synergies in building on Ocean Nutrition Canada's strong position in dietary supplements and its active involvement in the rapidly developing food and beverage markets
- Value creating acquisition; EPS accretive as from 2013





The acquisition of Tortuga

Strengthening our animal nutrition business

Investor Relations 8 August, 2012

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DSM to acquire Tortuga in an all-cash transaction

Strategic fit

- Total enterprise value ~ € 465m^(*) in cash
- 2012 expectations: net sales ~ € 385m and EBITDA ~ € 60m
- Value creating acquisition; immediately EPS accretive
- Execution of Nutrition cluster strategy "continued value growth"
- Strengthens DSM in the highly attractive animal nutrition market in Latin America
- Extends DSM's nutritional ingredients range with organic trace minerals portfolio
- Allows DSM to become a full animal nutrition solution provider
- Acquisition consistent with DSM's strategic focus on High Growth Economies

- Introducing DSM ingredients into Tortuga's product range and distribution channels
- · Leveraging Tortuga's know-how and strong position in ruminant supplements globally
- Introduction of Tortuga's trace mineral products to other market segments worldwide (*e.g.* swine, poultry)

^{*:} Depending on the actual 2012 EBITDA, an adjustment in the purchase price up to a maximum enterprise value of ~ €490 million can be made, based on the same EBITDA-multiple

Tortuga, leader in supplements for ruminants

Financials

 2012 expectations: Net sales ~ €385m and EBITDA ~ €60m

Privately held Brazilian company

- Leading company in nutritional supplements with focus on pasture raised beef and dairy cattle
- HQ in Sao Paulo, 1200 employees
- 3 production locations
- Vast and exclusive agent network (>1000)

Market positions

- Global market leader in *nutritional supplements* to ruminant/beef cattle with ~12% market share globally(~30% in Latin America)
- Integrated production of key active ingredients:
 - #2 globally in *organic trace minerals* (minerals bound to chelating agent)
 - Di-Calcium Phosphates (DCP's) for captive use
- Strong technology, application and performance knowhow



Supplements for pasture based ruminants

Ruminant in feedlot vs pasture based

- DSM's current feed activities for ruminants are focusing on ruminants in feedlot
- Pasture based ruminants, where Tortuga is focusing on, is a relatively new market to DSM

Free Choice Nutritional Supplements

- Ruminants in pastures often lack:
 - Minerals (Ca, Mg, Na, Zn and organic trace minerals)
 - Phosphorous, sulfur and nitrogen sources
 - specialty micronutrients
- Supplementation improves the productivity and decreases mortality
- Supplements are provided, mostly as powders, freely available to the cattle: 'free choice nutritional supplements' formulations

Free Choice Nutritional Supplements



Freely available to the cattle

Tortuga is recognized for its premium brand



Fosbovi, "at the top of the farmer's mind" in Latin America

- Specific supplements for regions (e.g. low mineral content areas) or season (e.g. rain or dry season).
- Products for various life stages (e.g. beef calves lactating, growing phase)
- Increasing reproductive performance of breeders
- Covering a wide range of animal markets (ruminants, poultry, swine)

Supplying highly attractive markets

Global supplements market for ruminants

- Total size estimated well in access of € 4bn globally
- Brazil is #2 market
- Global market growth ~3% (Brazil: ~4-5%)

Organic trace minerals

- Current market size > € 0.3bn with strong growth potential both for ruminants as well as swine and poultry
- 7-10% growth per year expected, globally

Di-Calcium Phosphates

- Overall use in animal nutrition is estimated ~ 1200 kt per year;
- Tortuga DCP production is 100% captive for its supplement production

Brazil is one of the largest markets (Total Cattle numbers in millions)



* Source: http://www.indexmundi.com/agriculture/



Total acquisitions now reaching € 2.2bn*

€~1.8bn

ACQUISITIONS

Nutrition

- Martek (microbial DHA/ARA)
- Vitatene (natural carotenoids),
- Premix plants (Rumania, Italia)
- Food enzymes business and technology (Verenium)
- Ocean Nutrition Canada (fish derived Omega-3)
- Tortuga (animal dietary supplements)

Innovation center

- Kensey Nash (biomedical materials)
- C5 company (cellulosic bioethanol)

Performance Materials

€ ~0.1bn

€ ~0.3bn

- ICD China; High performance fibers
- AGI Taiwan; UV resins

PARTNERSHIPS

Nutrition

Premix plant Russia

Pharma

DSM Sinochem Pharmaceuticals

Innovation center

- JV POET; cellulosic bioethanol
- JV Actamax; biomedical materials

Performance Materials

- KuibyeshevAzot Russia; PA6
- JV Kemrock India; composite resins

* Since September 2010

Nutrition: Continued value growth

Aspiration by 2015

- Growth GDP + 2%
- EBITDA margin >20 23%

Strategic progress

- Expanded offering through M&A activities
- Expanded to 55 premix facilities
- Successful process developments; improving cost position
- Assets optimization/restructuring



Continuous profit increase

Animal feed: customer value through efficacy



• Feed efficacy ("feed to protein") largely determined by premix and supplement

Next step in Nutrition's value growth strategy

Key elements of Nutrition strategy

- Continued strengthening of the core of the business
- Establishment of new growth platforms in adjacent areas
- Increased leveraging of the cluster's unique full value chain position
- Use innovation headroom for further differentiation

Acquisition of Tortuga

- Strengthens DSM's presence in nutritional supplements and additives for ruminants
- Strengthens presence in Brazil, the leading global beef producer and exporter with attractive growth
- Broadens DSM's portfolio with the unique organic trace minerals portfolio of products
- Tortuga is considered an authority in the ruminant market

The acquisition offers value creating synergies

Sales synergies

- Introducing DSM ingredients into Tortuga's product range and distribution channels
- Leveraging Tortuga's know-how and strong position in ruminant supplements globally
- Introduction of Tortuga's trace mineral products to other market segments worldwide (e.g. swine, poultry)
- Strengthens DSM in the highly attractive animal nutrition market in Latin America
- Allows DSM to become a full animal nutrition solution provider

Cost synergies

- Optimization of DSM assets in Brazil
- Customary operational efficiencies

Tortuga complements value chain presence



Value creating, EPS accretive from the start

Financial impact

- 2012 expectations: Net sales ~ €385m and EBITDA ~ €60m
- Immediately EPS accretive
- Predominantly sales synergies, some cost synergies

Expectations by 2015

- Sales growth above Nutrition cluster aspiration (GDP +2%)
- Increasing EBITDA% margin
- Subject to customary conditons, the transaction is expected to close in Q1 2013



The Wall Street Bull

Conclusion

- Fully supports DSM's growth strategy "DSM in motion: driving focused growth"
- Good strategic fit with Nutrition cluster strategy
- Acquisition strengthens and complements DSM's animal nutrition & health business
- Capture value from DSM's extended value chain presence with a broad portfolio of nutritional ingredients for animal nutrition, while leveraging its strong international footprint
- Value creating acquisition; immediately EPS accretive
- Assuming no further deterioration of the economic conditions, and based on its strategy, financial strength, and the additional actions now taken, DSM will move towards the 2013 strategic targets.

Disclaimer

- This document may contain forward-looking statements with respect to DSM's future (financial) performance and position. Such statements are based on current expectations, estimates and projections of DSM and information currently available to the company.
- Examples of forward-looking statements include statements made or implied about the company's strategy, estimates of sales growth, financial results, cost savings and future developments in its existing business as well as the impact of future acquisitions, and the company's financial position. These statements can be management estimates based on information provided by specialized agencies or advisors.
- DSM cautions readers that such statements involve certain risks and uncertainties that are difficult to predict and therefore it should be understood that many factors can cause the company's actual performance and position to differ materially from these statements.
- These factors include, but are not limited to, macro-economic, market and business trends and conditions, (low-cost) competition, legal claims, the ability to protect intellectual property, changes in legislation, changes in exchange and interest rates, changes in tax rates, pension costs, raw material and energy prices, employee costs, the implementation of the company's strategy, the company's ability to identify and complete acquisitions and to successfully integrate acquired companies, the company's ability to realize planned disposals, savings, restructuring or benefits, the company's ability to evelop and successfully commercialize new products, markets or technologies, economic and/or political changes and other developments in countries and markets in which DSM operates.
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- DSM has no obligation to update the statements contained in this document, unless required by law. The English language version of this document is leading.
- A more comprehensive discussion of the risk factors affecting DSM's business can be found in the company's latest Annual Report, a copy of which can be found on the company's corporate website, www.dsm.com

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DSM reports robust Q2 in challenging environment

- Q2 EBITDA from continuing operations €290 million (Q2 2011: €339 million)
- Life Sciences continues to deliver robust performance, driven by Nutrition
- Materials Sciences improved, except for caprolactam which had an EBITDA impact of €70 million
- Profit Improvement Program announced: expected annual EBITDA benefits of €150 million by 2014 Q2 cash flow from operating activities at ϵ 197 million, higher than comparable and prior quarter
- Interim dividend of €0.48 declared, in line with DSM's dividend policy
- Outlook 2012 largely unchanged with the exception of caprolactam

strength has helped to offset the weakness caused by caprolactam in Materials Sciences. The other Materials Sciences businesses improved despite a challenging macro-economic environment. performance of Nutrition. Our Life Sciences clusters accounted for around 70% of Q2 EBITDA. robust set of results demonstrating the strength of our strategy, as evidenced by the ongoing strong "Despite the challenging macro-economic environment, I am pleased that DSM was able to deliver another Commenting on the results, Feike Sijbesma, CEO/Chairman of the DSM Managing Board, said: This

structural cost reduction and other initiatives that will generate €150 million EBITDA benefits by 2014. increased economic uncertainty, we are announcing today a Profit Improvement Program that includes find an effective and sustainable solution to the financial challenges facing the Eurozone. Because of the "The global outlook for the second half of the year is more uncertain due in part to Europe's inability to

with our broad geographic spread with a significant presence in high growth economies and our very strong balance sheet, leaves us well placed to face the near term challenges. We continue to execute our strategy to achieve stronger, more stable growth and profitability for DSM overall also based on our sustainable innovative solutions addressing the key alphal trends." in new, exciting growth opportunities. We are confident that the Profit Improvement Program, together sustainable innovative solutions addressing the key global trends. Kensey Nash and Ocean Nutrition Canada acquisitions, we continue to deliver on our strategy by investing portfolio reinforces our confidence that DSM's strategic focus is the right one. As evidenced by the recent "While we remain cautious on the macro-economic outlook for the rest of the year, the robustness of our

| -18% | 1.88 | 1.54 1.10 | Net profit per share in <u>C:</u> -31% - before exceptional items, continuing operations -90% - including exceptional items, total DSM | 0.97 2.35 | 0.67 0.23 |
|------|--------------|--------------|--|-----------------|--------------|
| -67% | 558 | 186 | -90% <u>Net profit</u> | 392 | 41 |
| | 220 | -73 | Net result from exceptional items | 226 | -73 |
| -23% | 338 | 259 | -31% Net profit before exceptional items | 166 | 114 |
| -14% | 693 | 596 | Operating profit before depreciation and -16% amortization (EB/TDA) | 345 | 290 |
| -2% | 4,644 | 4,558 | T <u>otal DSM</u> -1% <u>Net sales</u> | 2,299 | 2,268 |
| | 29 29 | | Operating profit before depreciation and amortization (EBITDA) Operating profit (EBIT) | 6 6 | |
| | 145 | | <u>Discontinued operations</u> Net sales | 34 | |
| -22% | 469 | 368 | -29% Operating profit (EBIT) | 238 | 168 |
| | -53 | -43 | - Corporate activities | -28 | -19 |
| | -26 | -25 | - Innovation center | -13 | -10 |
| | 192 | 66 | - Polymer Intermediates | 93 | 30 |
| | 173 | 156 | - Performance Materials | 82 | 77 |
| | 12 | 22 | - Pharma | 12 | 17 |
| | 366 | 387 | - Nutrition | 193 | 195 |
| -10% | 664 | 596 | Operating profit before depreciation and -14% amortization (EBITDA) | 339 | 290 |
| 1% | 4,499 | 4,558 | 0% <u>Net sales</u> | 2,265 | 2,268 |
| | | | Continuing operations | | |
| +/- | 1air 2011 | 2012 | +/- in € million | quarter 2011 | 2012 201 |

DSM BRIGHT SCIENCE. BI

BRIGHTER LIVING.

In this report:
'operating profit' (before depreciation and amortization) is understood to be operating profit (before depreciation and amortization) before exceptional items;
'net profit' is the net profit attributable to equity holders of Kaninklijke DSM.N.Y.;
'continuing operations' refers to the DSM operations excluding DSM Elastomers;
'discontinued operations' comprise net sales and operating profit (before depreciation and amortization) of DSM Elastomers up to and including Q2 2011.


Overview

The world economy developed less positively than expected, mainly due to the continuing Eurozone challenges, which are prolonging weak consumer sentiment and resulting in a recession in parts of Europe. China experienced an economic slowdown owing to weaker exports though growth is still at a high level. The US continued to grow, although at a moderate level.

exception of Polymer Intermediates. Despite these developments the results of DSM were robust and in line with expectations, with the

Engineering Plastics in Q2 amounted to €70 million. continue. The combined effect of the weakness in caprolactam on DSM Fiber Intermediates and DSM Polymer Intermediates, which had experienced record results in 2011 which were not expected to The Q2 EBITDA (ϵ 290 million) was 14% lower than in Q2 2011. The drop in EBITDA was fully attributable to

sales. Nutrition once again delivered a strong performance. With acquisitions in the Nutrition cluster such as Martek in 2011 and Ocean Nutrition Canada in 2012 DSM is moving towards achieving €4 billion in Nutrition

Pharmaceutical Products. Pharma had a relatively good quarter, partly supported by temporarily higher than usual deliveries in DSM

impact of caprolactam on DSM Engineering Plastics was partly compensated for by improved results in DSM Resins, which began to benefit from the restructuring programs announced in 2011. Performance Materials' performance was slightly below Q2 2011 and in line with Q1 2012. The negative

The EBITDA of Polymer Intermediates declined significantly versus the very high Q2 2011 result

quarter of last year and €97 million in Q1. Net debt increased by €464 million compared to Q1 2012 to a level of €729 million, among other things due to the acquisition of Kensey Nash. Cash provided by operating activities amounted to €197 million in Q2 2012 versus €133 million in the same



| Net sales | | | | | | |
|--|--------------------------|--------------------|---------|---------|-------|-------|
| in € million | second quarter | ıarter | | | | |
| | 2012 | 2011 | differ- | organic | exch. | other |
| | | | ence | growth | rates | |
| Nutrition | 899 | 839 | 7% | 2% | 5% | 0% |
| Pharma | 182 | 178 | 2% | 9% | 2% | -9% |
| Performance Materials | 713 | 709 | 1% | -7% | 6% | 2% |
| Polymer Intermediates | 389 | 423 | -8% | -14% | 6% | |
| Innovation center | 18 | 14 | | | | |
| Corporate activities | 67 | 102 | | | | |
| Total (continuing operations) Discontinued operations | 2,268 2,265 34 | 2,265 34 | 0% | -3% | 5% | -2% * |
| Total | 2,268 | 2,268 2,299 | | | | |
| | | | | | | |

activities in 2011. * Including the effect of the deconsolidation of DSM's interest in Sitech Manufacturing Services, which was reported in Corporate

Q2 2012 organic sales development was -3% compared to Q2 2011. The decline was due mainly to volumes in Performance Materials and pricing in Polymer Intermediates.

Nutrition continued to deliver organic growth through increasing volumes as well as prices

The two Pharma businesses also showed organic growth via volumes as well as prices.

In Performance Materials, the development of organic growth was mainly due to lower volumes at DSM Engineering Plastics and DSM Resins.

Polymer Intermediates sales decreased mainly due to lower prices.



DSM initiates Profit Improvement Program

markets, DSM has decided to implement a company wide Profit Improvement Program, mainly focused on Resins that will deliver annual savings of €25-30 million by 2013. ϵ 150 million by 2014. This program is in addition to the already announced restructuring initiatives at DSM will be implemented over the next 18 months, is expected to deliver structural annual EBITDA benefits of cost reductions and efficiency improvements, but also on sales growth and pricing. This program, which Considering the economic uncertainty, especially in Europe, and challenging developments in some

licensing business. The Biosimilar product development business of Percivia is being terminated. Cost reductions are also ongoing in all other areas in the Pharma cluster. in Sweden is being closed. In Martek efficiency gains are being realized via integration into the global Nutrition business. In Pharma, the Percivia joint venture will focus on the existing PER.C6 $^{\circ}$ technology The program contains several projects. DSM Nutritional Products is improving the competitiveness of key vitamins (Bs and C) with restructuring projects in Grenzach, Germany and Dalry, United Kingdom. In Switzerland projects have started to reduce the Swiss franc dependency via cost reductions. The LTP plant

and further programs to accelerate the growth will be implemented. At DSM Engineering Plastics a intensify its program that started in 2011. margin management and to accelerate the growth of innovative specialty products. DSM Resins will comprehensive program will be executed to cut fixed costs, to improve the operational efficiency and DSM Dyneema the organization is being aligned with the development of the vehicle protection business In Materials Sciences, programs designed to ensure DSM's global competitiveness are being executed. At

the second half of the year. million, which were recognized as an exceptional item in Q2. Additional costs will need to be recognized in The above-mentioned actions result in provisions and related other cash costs for a total amount of $\pounds 62$

accounting and ICT services will start to have impact In the second half of the year programs which aim to standardize and off shore transactional services in

positions. One-off cash costs for the Profit Improvement Program are expected to total about ϵ 125 million, half of which has been recognized as an exceptional item in Q2. The remainder is expected to be recognized as an exceptional item in the second half of 2012. As a result of this program DSM expects the global headcount to be reduced by approximately 1000

DSM will continue to look for opportunities to expand this Profit Improvement Program

capture growth opportunities both now and in the future while maintaining its strategic course a outlined in DSM in motion: *driving focused growth* with all four growth drivers (High Growth Economies, Innovation, Sustainability and Acquisitions & Partnerships) firmly in place. DSM's continued strong balance sheet and financial position. As a result, DSM will be even better placed to The Profit Improvement Program will help DSM to meet its ambitious financial targets as well as reinforcing



Business review by cluster

| Nutrition | | | |
|----------------|---------------------|------------|-------|
| second quarter | arter in€million | first half | half |
| 2012 | 2011 | 2012 | 2011 |
| 668 | 839 Net sales | 1,799 | 1,637 |
| 195 | 193 EBITDA | 387 | 366 |
| 153 | 154 EBIT | 302 | 294 |
| 21.7% | 23.0% EBITDA margin | 21.5% | 22.4% |

In the second quarter of 2012 **sales** growth in Nutrition was 7% compared to Q2 2011, supported by healthy organic growth (2%) in all segments. More favorable exchange rates added 5%. Growth fundamentals for the business remained strong and unchanged. In Q2 2012, DSM announced the acquisition of Ocean Nutrition Canada, which will further contribute to the sustainable growth of the cluster moving towards €4 billion in sales. The acquisition was finalized at the beginning of Q3.

Feed markets continued to experience strong demand for animal protein in all geographic areas. Food markets continued growth in all regions and segments with some softening in Europe. The cross-selling of Martek products through the DSM global sales network resulted in double digit growth of Nutritional Lipids in infant nutrition outside USA.

gain as realized in Q2 2011. more than compensated for the negative impact of the strong Swiss franc and the absence of the hedge **EBITDA** for the cluster further increased to £195 million as a result of stable growth at stable margins. This

| Pharma | | | |
|----------------|--------------------|------------|------|
| second quarter | rter in € million | first half | nalf |
| 2012 | 2011 | 2012 | 2011 |
| 182 | 178 Net sales | 357 | 341 |
| 17 | 12 EBITDA | 22 | 12 |
| -4 | 0 EBIT | -12 | -10 |
| 9.3% | 6.7% EBITDA margin | 6.2% | 3.5% |
| | | | |

In Q2 2012 net **sales** growth was 2%, despite the negative impact from the 50% deconsolidation of DSM Sinochem Pharmaceuticals. Organic sales growth was 9%, caused by higher volumes and prices from both DSM Sinochem Pharmaceuticals and DSM Pharmaceutical Products.

Biosimilar activities. At the same time, DSM impaired these assets. These factors compensated for the negative effect of the 50% deconsolidation of DSM Sinochem Pharmaceuticals as of September 2011. businesses, the cluster EBITDA also benefited from a one-off effect coming from the restructuring of the EBITDA for the quarter increased compared to last year. In addition to the improved performance of both



Performance Materials

| 12.2% | 11.0% | 11.6% EBITDA margin | 10.8% |
|-------|------------|---------------------|----------------|
| 115 | 90 | 53 EBIT | 42 |
| 173 | 156 | 82 EBITDA | 77 |
| 1,414 | 1,414 | 709 Net sales | 713 |
| 2011 | 2012 | 2011 | 2012 |
| half | first half | arter in€million | second quarter |

of acquisitions more than compensating for lower volumes in DSM Engineering Plastics and DSM Resins. DSM In Q2 2012 sales growth was 1% compared to Q2 2011, with positive currency developments and the impact Dyneema delivered solid volume growth, despite the absence of new large vehicle protection tenders.

implementation of cost saving actions and despite ongoing subdued market conditions, mainly in building and construction in Europe. DSM Dyneema's result was in line with the prior year. Q2 2012 EBITDA was below Q2 last year, which was fully due to lower margins in the polyamide-6 value Plastics' portfolio. DSM Resins showed strong improvement of its results due to better margins and the chain of DSM Engineering Plastics offsetting the improved performance in the rest of DSM Engineering

second quarter 2012 7.7% 389 23 в 22.0% EBITDA margin 2011 423 Net sales 86 EBIT 93 EBITDA in € million 12.1% 2012 819 83 99 first half 21.8% 2011 176 880 192

Polymer Intermediates

compensated for by 6% more favorable currencies. Sales prices declined significantly during the quarter to some smaller new entrants. due to uncertain macro-economic conditions causing weakening customer demand and destocking and due Sales development was -8% compared to Q2 2011, due to 11% lower prices and 3% lower volumes, partly

too. In addition, the decline in EBITDA was also caused by the turnaround of the caprolactam plant in the Netherlands, which was the largest turnaround project in DSM's caprolactam history. margins were significantly below the levels at the beginning of the quarter. Acrylonitrile margins declined from increasing benzene prices combined with falling caprolactam prices. At the end of the quarter, Q2 2012 EBITDA was significantly below the record levels of 2011. This was due to weak margins arising



| Innovation Center | nter | | |
|-------------------|--------------------|------------|------|
| second quarter | arter in € million | first half | ıalf |
| 2012 | 2011 | 2012 | 2011 |
| 18 | 14 Net sales | 34 | 28 |
| -10 | -13 EBITDA | -25 | -26 |
| -14 | -16 EBIT | -31 | -32 |
| | | | |

The acquisition of Kensey Nash was completed on June 22; Kensey Nash will contribute to the EBITDA as from Q3 2012 by about ϵ 10 million for the second half of the year. This acquisition positions DSM as a (Dong Energy, Denmark) and yeasts (GraalBio, Brazil) for cellulosic bioethanol. tissue repair and regeneration. Good progress was made in biofuels with new approvals gained for enzymes major supplier to the medical device industry, where Kensey Nash is a leader in biomaterial products for Results were above the usual level as a result of somewhat higher Biomedical sales as well as lower costs

| -32 -39 EBIT | -19 -28 EBITDA | 67 102 Net sales | 2012 2011 | second quarter in € million | Corporate activities |
|--------------|----------------|------------------|-----------|-----------------------------|----------------------|
| -66 | -43 | 135 | 2012 | first half | |
| -74 | -53 | 199 | 2011 | half | |

The lower sales in Q2 2012 compared to Q2 2011 were the result of the deconsolidation of Sitech Manufacturing Services mid 2011 and the re-integration of the Maleic Anhydride and Derivatives business into the Pharma cluster.

lower costs in shared service organizations and lower project costs. EBITDA in Q2 2012 improved compared to Q2 2011, mainly as a result of lower share-based payments cost.

Exceptional items

impairment charges of $\epsilon 26$ million were recognized that were mainly related to the restructuring of the asset base of the Dalry facility of DNP Nutritional Products and the closure of the LTP plant. Acquisition connection with the implementation of the Profit Improvement Program, restructuring provisions were related costs in the period amounted to ϵ 4 million. recognized for an amount of €58 million together with related other costs of €4 million. In addition In Q2 total exceptional items amounted to a loss of \pounds 92 million before tax (\pounds 73 million after tax). In

Net profit

developments impairment of Other participating interest and some negative effects from exchange rate and interest rate Net finance costs increased by $\notin 11$ million compared to Q2 2011 to a level of $\notin 29$ million, as a result of an

The effective tax rate was 18%, being 1% lower than full year 2011.

€114 million, which was due to the lower operating profit within Polymer Intermediates Net profit before exceptional items decreased by ϵ 52 million compared to Q2 2011 to a level of

due to the fact that Q2 2011 included the book profit on the sale of DSM Elastomers and the result on the Total net profit showed a decrease of €351 million compared to Q2 2011 to a level of €41 million. This was



impairments were included for €73 million. sale of the Danisco shares (total profit of ϵ 226 million), while in Q2 2012 restructuring costs and

Net earnings per ordinary share (continuing operations, before exceptional items) amounted to €0.67 in Q2 2012 compared to €0.97 in Q2 2011.

Cash flow, capital expenditure and financing

(€133 million) and the previous quarter (€97 million). Cash provided by operating activities was otin 107
otin 102
otin 2012
otin 10
otin

business groups Q2 2011. The increase is among other things due to the confluence of several large projects across all Cash flow related to capital expenditure amounted to ϵ 162 million in Q2 2012 compared to ϵ 88 million in

Net debt increased by \notin 411 million compared to year-end 2011 and stood at \notin 729 million (gearing 11%)

Interim dividend

Dividend in cash will be paid after deduction of 15% Dutch dividend withholding tax. The ex-dividend date is 8 August 2012. The interim dividend will be payable as from 30 August 2012. dividend paid for the previous year. The interim dividend is no indication of the total dividend for 2012. DSM's policy is to provide a stable and preferably rising dividend. It has been decided to pay an interim dividend of $\notin 0.48$ per ordinary share for the year 2012. As usual, this represents one third of the total The dividend will be payable in cash or in the form of ordinary shares, at the option of the shareholder

DSM in motion: driving focused growth

a strategy for the coming years of maximizing sustainable and profitable growth of 'the new DSM'. The current businesses compose the new core of DSM in Life Sciences and Materials Sciences. DSM in motion: driving focused growth marks the shift from an era of intensive portfolio transformation to

innovative and sustainable solutions. Health and Wellness. DSM aims to meet the unmet needs resulting from these societal trends with Polymer Intermediates) is fueled by three main societal trends: Global Shifts, Climate and Energy and DSM's focus on Life Sciences (Nutrition and Pharma) and Materials Sciences (Performance Materials and

using four growth drivers (High Growth Economies, Innovation, Sustainability and Acquisitions & It is DSM's ambition to fully leverage the unique opportunities in Life Sciences and Materials Sciences, Partnerships) and bringing all four drivers to the next level.

Below is an update on DSM's achievements and progress with regard to each of the four growth drivers

High Growth Economies: from reaching out to being truly global

Sales to High Growth Economies reached a level of 39% of total sales in Q2 2012 versus 37% in Q2 2011 driven by the Nutrition and Performance Materials clusters that showed strong double digit growth numbers in the High Growth Economies.

lower sales prices at Polymer Intermediates. Net sales to China amounted to USD 430 million, versus USD 489 million in Q2 2011 which was fully due to

Innovation: from building the machine to doubling innovation output

Innovation sales - measured as sales from innovative products and applications introduced in the last five years - reached 18% of total net sales in Q2, close to the company's 2015 target of approximately 20%.



Sustainability: from responsibility to a business driver

The share of Eco+ products in DSM's running business portfolio has increased gradually to 42% in the first half of 2012 from 39% the same period a year earlier. This is aligned with DSM's efforts of expanding Eco+ products in its portfolio and shows that Eco+ products are increasingly well received by customers. In the first half of 2012, the share of Eco+ products in DSM's innovation pipeline was 65%.

Sustainability Leader in the Chemical Sector of the Dow Jones Sustainability World Index corporate sustainability assessment. The awards represent recognition for DSM's Gold status and for being In June, DSM received two Sustainability Awards from investment fund SAM, based on SAM's yearly

Acquisitions & Partnerships: from portfolio transformation to driving focused growth

DSM. The acquisition positions DSM Biomedical as a profitable growth platform for DSM DSM completed the acquisition of Kensey Nash a leading supplier to the medical device industry. The acquisition strengthens and complements DSM's biomedical business, one of the Emerging Business Areas of

Nutritional Lipids are the largest, double digit growing segment of the nutritional ingredients market strengthens and complements DSM's newly established, global Nutritional Lipids growth platform. oil derived nutritional products to the dietary supplement and food & beverage markets. The acquisition DSM successfully completed the acquisition of Ocean Nutrition Canada, the leading global provider of fish-

value growth in the Nutrition cluster is a key component of this strategy. Although relatively minor in size, this acquisition underlines DSM's strategy of focused growth. Continued In July, DSM announced the acquisition of Cilpaz Srl, the Italian animal nutrition premix specialist.

current strategic plan less than two years ago. Nearly €1.3 billion has been spent in the Nutrition cluster as deliver shareholder value with stronger, more stable growth and profitability. the company continues to further improve its attractive portfolio in health, nutrition and materials to To date DSM has completed ϵ 1.7 billion worth of growth enhancing acquisitions since it embarked on its



Outlook

2013 Considering the economic uncertainty, especially in Europe, and challenging developments in some markets, DSM has decided to implement a company wide Profit Improvement Program that is expected to generate annual recurring EBITDA benefits of around €150 million by 2014. Benefits for 2012 are estimated to be limited. One-off cash costs for the Profit Improvement Program are expected to to be million, half of which has been recognized as an exceptional item in Q2. The remainder is expected to be recognized as an exceptional item in the second half of 2012. This program is in addition to the already recognized as an exceptional item in C2. announced restructuring initiatives at DSM Resins which will deliver annual savings of €25-30 million by

Nutrition continues to demonstrate its resilience with EBITDA now expected to be clearly above 2011. Ocean Nutrition Canada will add about €20 million in EBITDA for the remainder of the year.

Business conditions in Pharma are likely to remain challenging, although DSM anticipates that it will make further strategic progress. DSM expects to deliver a slightly improved EBITDA despite the 50% deconsolidation of the anti-infectives business

continue to be volatile and are not expected to improve in the remainder of the year. Full year EBITDA is expected to be in line with 2011 despite the weak market conditions for caprolactam. Based on current insights regarding economic developments, trading conditions in Performance Materials

The adverse market conditions for Polymer Intermediates that materialized at the end of Q2 are not expected to improve significantly during the remainder of the year. The results will be further impacted as a consequence of turnaround shutdowns of the caprolactam plants in China and North America in the second half of the year. DSM expects EBITDA to be clearly below the exceptional result in 2011.

weakness in caprolactam expectations for the year are broadly in line with its previous cluster guidance, with the exception of the Overall, DSM is cautious with regard to the economic outlook for the remainder of 2012. DSM's

Assuming no further deterioration of the economic conditions, and based on its strategy, financial strength, and the additional actions now taken, DSM will move towards the 2013 strategic targets.

Additional information

found on the DSM website, www.dsm.com. Also, information regarding DSM's first half year result 2012 car Today DSM will hold a conference call for the media from 07.30 AM to 08.00 AM CET and a conference call for investors and analysts from 09.00 AM to 10.00 AM CET. Details on how to access these calls can be website be found in the Presentation to Investors, which can be downloaded from the Investors section of the DSM



| second | second quarter 2012 | .012 in € million | second | second quarter 2011 | 011 |
|---------------|---------------------|---|--------|---------------------|---------------------|
| before | excep- | total | before | excep- | total |
| excep- | tional | | excep- | tional | |
| tional | items | | tional | items | |
| items | | | items | | |
| 2,268 | | 2,268 net sales | 2,299 | | 2,299 |
| 290 | -67 | 223 EBITDA from continuing operations | 339 | å | 331 |
| | | EBITDA from discontinued operations | 6 | 110 | 116 |
| 290 | -67 | 223 EBITDA total DSM | 345 | 102 | 447 |
| 168 | -92 | 76 operating profit (EBIT) total DSM | 244 | 102 | 346 |
| | | operating profit from discontinued operations | 6 | 110 | 116 |
| 168 | -92 | 76 operating profit from continuing operations | 238 | -8 | 230 |
| -29 | | -29 net finance costs | -18 | 140 | 122 |
| - | | 1 share of the profit of associates | 2 | | |
| 140 | -92 | 48 profit before income tax | 222 | 132 | 354 |
| -23 | 19 | -4 income tax | -47 | -17 | -64 |
| 117 | -73 | 44 net profit from continuing operations | 175 | 115 | 290 |
| | | net profit from discontinued operations | 4 | 111 | 115 |
| 117 | -73 | 44 profit for the period | 179 | 226 | 405 |
| -3 | | -3 non-controlling interests | -13 | | -13 |
| 114 | -73 | 41 net profit | 166 | 226 | 392 |
| 114 | -73 | 41 net profit | 166 | 226 | 392 |
| -2 | | -2 dividend on cumulative preference shares | -2 | | -2 |
| 112 | -73 | 39 net profit used for calculating earnings per share | 164 | 226 | 390 |
| 122 | 25 | 147 depreciation and amortization | 101 | | 101 |
| | | 174 capital expenditure 272 acquisitions | | | 98 4 |
| | | net earnings per ordinary share in €: | | C | 2 |
| 0.67 | -00. 44 | 0.23 - net earnings, total USM 0.23 - net earnings, continuing operations | 0.97 | 0.68 | 1.65 |
| | | 164.8 average number of ordinary shares (x million) 166.0 number of ordinary shares, end of period (x million) | | | 165.5 166.2 |
| | | 22,624 workforce (headcount) at end of period 6,108 of which in the Netherlands | | | 22,224 * 6,205 * |
| Year-end 2011 | 2011 | | | | |

Condensed consolidated statement of income for the second quarter

This report has not been audited.



Con 2 half

| | first half 2012 | first half 2012 in £ million | firet | firet half 2011 | - |
|---|-----------------|---|--------|-----------------|---------------------|
| before | excep- | total | before | excep- | total |
| excep- | tional | | excep- | tional | |
| tional | items | | tional | items | |
| items | | | items | | |
| 4,558 | | 4,558 net sales | 4,644 | | 4,644 |
| 596 | -67 | 529 EBITDA from continuing operations | 664 | -17 | 647 |
| | | EBITDA from discontinued operations | 29 | 110 | 139 |
| 596 | -67 | 529 EBITDA total DSM | 693 | 93 | 786 |
| 368 | -92 | 276 operating profit (EBIT) total DSM | 498 | 93 | 591 |
| | | operating profit from discontinued operations | 29 | 110 | 139 |
| 368 | -92 | 276 operating profit from continuing operations | 469 | -17 | 452 |
| -40 | | -40 net finance costs | -39 | 140 | 101 |
| 2 | | 2 share of the profit of associates | ω | | ω |
| 330 | -92 | 238 profit before income tax | 433 | 123 | 556 |
| -59 | 19 | -40 income tax | -91 | -14 | -105 |
| 271 | -73 | 198 net profit from continuing operations | 342 | 109 | 451 |
| | | net profit from discontinued operations | 21 | 111 | 132 |
| 271 | -73 | 198 profit for the period | 363 | 220 | 583 |
| -12 | | -12 non-controlling interests | -25 | | -25 |
| 259 | -73 | 186 net profit | 338 | 220 | 558 |
| 259 | -73 | 186 net profit | 338 | 220 | 558 |
| ப் | | -5 dividend on cumulative preference shares | ப் | | ப் |
| 254 | -73 | 181 net profit used for calculating earnings per share | 333 | 220 | 553 |
| 228 | 25 | 253 depreciation and amortization | 195 | | 195 |
| | | 280 capital expenditure 300 acquisitions | | | 154 801 |
| | | net earnings per ordinary share in ${f e}$: | | | |
| 1.54 | -0.44 | 1.10 - net earnings, total DSM | 2.00 | 1.33 | у 3.33 |
| 1.54 | -0.44 | 1.10 - net earnings, continuing operations | 1.88 | 0.65 | 2.53 |
| | | 164.2 average number of ordinary shares (x million) 166.0 number of ordinary shares, end of period (x million) | | | 166.1 166.2 |
| | | 22,624 workforce (headcount) at end of period 6,108 of which in the Netherlands | | | 22,224 * 6,205 * |
| * Year-end 2011 This report has not been audited | 2011 2011 | hatitad | | | |



Consolidated balance sheet: assets

| ment 2,064 1,786 3,578 3,405 340 292 38 6,168 135 148 6,168 135 1,776 1,573 1,727 1,551 276 153 15 50 13 50 13 5,658 2,058 11.826 | | | | |
|---|---------------|---------|--------|-------------------------------|
| ment 2,064 1,786 3,578 3,405 340 292 38 6,168 1,573 1,776 1,551 2,76 1,551 1,551 153 15 5,658 2,058 | 11.157 | 11.826 | | total assets |
| ment 2,064 1,786 3,578 3,405 340 292 38 6,168 1,573 1,776 1,551 2,76 1,551 15 50 13 15 50 1,851 5,658 2,058 | 5,504 | 5,658 | | current assets |
| ment 2,064 1,786 3,578 3,405 340 292 38 4,178 340 292 38 1,776 1,573 1,777 1,551 2,76 1,551 1,551 2,76 1,551 1,551 2,658 2,058 | 30 | | | assets held for sale |
| ment 2,064 1,786 3,578 3,405 340 292 38 35 148 6,168 1,573 1,776 1,551 276 1,551 13 15 1,551 50 1,851 2,058 | 5,474 | 5,658 | | |
| $\begin{array}{cccccccc} 2,064 & 1,786 \\ 3,578 & 3,405 \\ 340 & 292 \\ 38 & 35 \\ 148 & 6,168 \\ 1,776 & 1,573 \\ 1,776 & 1,551 \\ 276 & 1,551 \\ 276 & 153 \\ 15 & 50 \\ 13 & 89 \end{array}$ | 2,058 | | 1,851 | cash and cash equivalents |
| $\begin{array}{ccccc} 2,0041,22012\\ 2,004\\ 3,578\\ 3,578\\ 340\\ 292\\ 38\\ 148\\ 6,168\\ 1,573\\ 1,776\\ 1,573\\ 1,727\\ 1,551\\ 276\\ 15\\ 50\\ 50\\ 50\end{array}$ | 89 | | 13 | current investments |
| $\begin{array}{cccccccc} 2,004 & 1,786 \\ 3,578 & 3,405 \\ 340 & 292 \\ 38 & 35 \\ 148 & 6,168 \\ 1,776 & 1,573 \\ 1,727 & 1,551 \\ 276 & 153 \\ \end{array}$ | 50 | | 15 | financial derivatives |
| $\begin{array}{cccccccc} 2,004 & 1,786 \\ 3,578 & 3,405 \\ 340 & 292 \\ 38 & 35 \\ 148 & 6,168 \\ 1,776 & 1,573 \\ 1,777 & 1,551 \end{array}$ | 153 | | 276 | other receivables |
| 2,064 1,786 3,578 3,405 38 35 148 6,168 1,573 | 1,551 | - | 1,727 | trade receivables |
| 2,064 1,786 3,578 3,405 340 292 38 35 148 6,168 | 1,573 | - | 1,776 | inventories |
| 2,064 3,578 340 38 148 | 5,653 | 6,168 | | non-current assets |
| 2,064 3,578 340 38 | 135 | | 148 | other financial assets |
| 2,064 3,578 340 | 35 | | 38 | associates |
| 2,064 3,578 | 292 | | 340 | deferred tax assets |
| | 3,405 | | 3,578 | property, plant and equipment |
| | 1,786 | + | 2,064 | intangible assets |
| 30 June 2012 Vear-end 2011 | year-end 2011 | 1e 2012 | 30 Jun | in € million |



Consolidated balance sheet: equity and liabilities

| capital employed*7,135equity / total assets*52%net debt*52%gearing (net debt / equity plus net debt)*729operating working capital, continuing operations2,004OWC / net sales, continuing operations22.1% | current liabilities 2,921 total equity and liabilities 11,826 | employee benefits liabilities166provisions6743borrowings155160financial derivatives397326trade payables1,4991,348other current liabilities7872,921liabilities held for sale2,921557 | deferred tax liability201192employee benefits liabilities304322provisions135116borrowings2,0562,029other non-current liabilities10369non-current liabilities2,7992,799 | In control Sector Control Sector Control shareholders' equity 5,882 5,784 non-controlling interest 224 190 equity 6,106 |
|--|---|---|--|---|
| 6,581 54% 318 5% 1,795 20.2% | 2,455 11,157 | 6 43 160 326 348 557 2,440 15 | 192 322 3116 029 69 2,728 | 190 5,974 |

* Before reclassification to held for sale



Condensed consolidated cash flow statement

| cash, cash equivalents and current investments end of period | changes exchange differences cash and cash equivalents end of period 1 current investments end of period 1 | dividend -93 repurchase of shares proceeds from re-issued shares 32 other cash from/used in financing activities -14 cash used in financing activities -14 | investing activities:-288- capital expenditure-288- acquisitions-236- disposal of subsidiaries and businesses4- disposal of other non-current assets4- change in fixed-term deposits76- other3- ash used in investing activities3 | operating activities: 529 - earnings before interest, tax, depreciation and amortization 519 - change in working capital -199 - interest and income tax -69 - other 33 cash provided by operating activities 33 | <i>in € million</i> cash, cash equivalents and current investments at beginning of period current investments at beginning of period cash and cash equivalents at beginning of period 2 |
|---|---|--|---|---|--|
| 1,864 | 1,851 13 | -105 -220 108 -75 5 | - 160 - 800 326 222 -24 -237 | 786 -416 -71 -143 29 4 | 2012 2,147 2,058 |
| 1,883 | 59 1,022 861 | -212 | -43 4 | 156 | 2011 2,290 837 1,453 |



Condensed consolidated statement of comprehensive income

| in E million | first half | half |
|---|------------|------|
| | | |
| | 2012 | 2011 |
| | | |
| exchange differences on translation of foreign operations | 100 | -116 |
| actuarial gains and losses and asset ceiling | 0 | 0 |
| change in fair value reserve | -2 | -84 |
| change in hedging reserve | -40 | 12 |
| income tax expense | 16 | 23 |
| | | |
| other comprehensive income | 74 | -165 |
| profit for the period | 198 | 583 |
| total comprehensive income | 272 | 418 |
| | | |

Condensed consolidated statement of changes in equity

| in € million | firs | first half |
|--|-------|------------|
| | 2012 | 2011 |
| Total equity at beginning of period | 5,974 | 5,577 |
| changes: | | |
| total comprehensive income | 272 | 418 |
| dividend | -254 | -242 |
| repurchase of shares | 0 | -220 |
| proceeds from reissue of ordinary shares | 94 | 169 |
| other changes | 20 | 18 |
| total equity end of period | 6,106 | 5,720 |



Condensed report business segments

first half 2012 (in € million)

| | | | | continuing ope | erations | | | | Discon- | Elimi- | Total |
|----------------------------|-----------|--------|-------------|----------------|------------|------------|--------|-----------------------|------------|--------|--------|
| | Nutrition | Pharma | Performance | Polymer | Innovation | Corporate | Elimi- | Total | tinued | nation | |
| | | | Materials | Intermediates | center | activities | nation | continuing operations | operations | | |
| net sales | 1,799 | 357 | 1,414 | 819 | 34 | 135 | | 4,558 | | | 4,558 |
| supplies to other clusters | 43 | 16 | 11 | 224 | 2 | 1 | -297 | | | | |
| total supplies | 1,842 | 373 | 1,425 | 1,043 | 36 | 136 | -297 | 4,558 | | | 4,558 |
| EBITDA | 387 | 22 | 156 | 99 | -25 | -43 | | 596 | | | 596 |
| EBIT | 302 | -12 | 90 | 85 | -31 | -66 | | 368 | | | 368 |
| total assets | 4,141 | 1,156 | 2,332 | 860 | 653 | 2,684 | | 11,826 | | | 11,826 |
| workforce (headcount) at | | | | | | | | | | | |
| end of period | 8,397 | 3,455 | 5,489 | 1,456 | 684 | 3,143 | | 22,624 | | | 22,624 |

first half 2011 *(in € million)*

| | | | | continuing ope | erations | | | | Discon- | Elimi- | Total |
|----------------------------|-----------|--------|-------------|----------------|------------|------------|--------|-----------------------|------------|--------|--------|
| | Nutrition | Pharma | Performance | Polymer | Innovation | Corporate | Elimi- | Total | tinued | nation | |
| | | | Materials | Intermediates | center | activities | nation | continuing operations | operations | | |
| net sales | 1,637 | 341 | 1,414 | 880 | 28 | 199 | | 4,499 | 145 | | 4,644 |
| supplies to other clusters | 41 | 17 | 8 | 226 | 1 | 14 | -306 | 1 | 6 | -7 | |
| total supplies | 1,678 | 358 | 1,422 | 1,106 | 29 | 213 | -306 | 4,500 | 151 | -7 | 4,644 |
| EBITDA | 366 | 12 | 173 | 192 | -26 | -53 | | 664 | 29 | | 693 |
| EBIT | 294 | -10 | 115 | 176 | -32 | -74 | | 469 | 29 | | 498 |
| total assets* | 3,826 | 1,104 | 2,085 | 835 | 255 | 3,052 | | 11,157 | | | 11,157 |
| workforce (headcount) at | | | | | | | | | | | |
| end of period* | 8,329 | 3,324 | 5,599 | 1,439 | 383 | 3,150 | | 22,224 | | | 22,224 |



Geographical information (continuing operations)

| first half 2012 | The Nether- lands | Rest of Western Europe | Eastern Europe | North America | Latin America | China | India | Japan | Rest of Asia | Rest of the world | Total |
|-------------------------------------|-------------------------|------------------------------|-------------------|------------------|------------------|-------------|---------|----------|-----------------|-------------------------|---------------|
| national and have a within | | | | | | | | | | | |
| net sales by origin in € million | 1,518 | 1,388 | 54 | 795 | 126 | 462 | 46 | 59 | 87 | 23 | 4,558 |
| in % | 33 | 30 | 54 1 | 17 | 3 | 462 | 40 | 2 | 2 | 23 1 | 4,558 |
| 111 /0 | 22 | 30 | 1 | 17 | 2 | 10 | 1 | 2 | 2 | 1 | 100 |
| net sales by destination | | | | | | | | | | | |
| in € million | 284 | 1,377 | 265 | 874 | 327 | 683 | 79 | 162 | 395 | 112 | 4,558 |
| in % | 6 | 30 | 6 | 19 | 7 | 15 | 2 | 4 | 9 | 2 | 100 |
| total assets in € million | 4,189 | 2,410 | 103 | 2,932 | 300 | 1,274 | 82 | 153 | 315 | 68 | 11,826 |
| workforce (headcount) | | | | | | | | | | | |
| at end of period | 6,108 | 6,338 | 333 | 4,056 | 776 | 3,536 | 484 | 143 | 705 | 145 | 22,624 |
| | | | | | | | | | | | |
| | The | Rest of | Eastern | North | Latin | China | India | Japan | Rest of | Rest of | Total |
| | Nether- | Western | Europe | America | America | | | | Asia | the | |
| first half 2011 | lands | Europe | | | | | | | | world | |
| net sales by origin | | | | | | | | | | | |
| in € million | 1,661 | 1,267 | 35 | 739 | 121 | 461 | 68 | 57 | 67 | 23 | 4,499 |
| in % | 37 | 28 | 1 | 16 | 3 | 10 | 2 | 1 | 1 | | 100 |
| | | | | | | | | | | | |
| net sales by destination | 222 | 4 400 | 2.14 | 074 | 27/ | (75 | 0.4 | 4.40 | 202 | 0.2 | 4 400 |
| in € million | 322 | 1,400 | 241 | 871 | 276 | 675 | 91 | 148 | 382 | 93 | 4,499 |
| in % | | | - | | | | • | | | | |
| | 7 | 33 | 5 | 19 | 6 | 15 | 2 | 3 | 8 | 2 | 100 |
| total assets in € million* | | | 5 93 | 19 2,342 | 6 269 | 15 1,121 | 2 72 | 3 150 | 8 273 | 2 59 | 100 11,157 |
| | 7 | 33 | | | | | | | | | |

*year-end 2011



Notes to the financial statements

Accounting policies and presentation

are subjected to interim revaluation. the Managing Board earlier in this interim report. Neither pensions and similar obligations nor plan assets Reporting' and need to be read in conjunction with the Integrated Annual Report 2011 and the discussion by statements, as of 30 June 2012. These statements are in compliance with IAS 34 'Interim Financial as of the balance sheet date. These accounting policies are applied in the current interim financial according to International Financial Reporting Standards (IFRS) as adopted by the European Union and valid The consolidated financial statements of DSM for the year ended 31 December 2011 were prepared

Audit

These interim financial statements have not been audited.

Scope of the consolidation

of USD 37 million. This is not sufficiently material to warrant individual disclosures. and oilseed processing from Verenium for a total consideration including transaction and related expenses On 26 March 2012 DSM acquired certain assets, licenses and other agreements in the area of food enzymes

acquired. This so-called purchase price allocation is currently ongoing. The results of the purchase price allocation are not yet available and therefore the book values of assets and liabilities of Kensey Nash were used in consolidation with the remainder of the purchase price being allocated to goodwill. IFRS 3 the purchase price of Kensey Nash needs to be allocated to identifiable assets and liabilities Nash has annual sales of approximately USD 90 million and employs about 325 people. In accordance with statements of Kensey Nash are consolidated by DSM and reported in the segment Innovation Center. Kensey On 22 June 2012 DSM obtained control of Kensey Nash Corporation. From that date onwards the financial

is completed and fair values of assets and liabilities have been established acquisition, is shown in the following table. This information will change when the purchase price allocation The impact of the acquisition of Kensey Nash on DSM's consolidated balance sheet, at the date of



| net assets at book value total consideration preliminary goodwill | non-current liabilities 28 current liabilities <u>50</u> total liabilities | total assets | intangible assets 17 property, plant and equipment 47 other non-current assets 18 inventories 12 receivables 12 cash and cash equivalents <u>30</u> | in € million | Acquisition of Kensey Nash |
|---|--|--------------|--|--------------|----------------------------|
| 58 <u>272</u> 214 | <u>78</u> | 136 | | value | Book |

The acquisition of Kensey Nash did not significantly contribute to net sales or profit in the first half of 2012.

'assets/liabilities held for sale' and re-integrated in the Pharma Cluster from Q1 2012 onwards business of DSM Pharmaceutical Products in Linz (Austria) this business is no longer classified as In view of the fact that DSM stopped actively trying to dispose of the Maleic Anhydride and Derivatives

Related party transactions

Transactions with related parties are conducted at arm's length conditions. In the first half of 2012 these transactions were not material to DSM as a whole.

Risks

DSM has a risk management system in place. A description of the system and an overview of potentially important risks for DSM are provided in the Integrated Annual Report 2011 and in the governance section on www.dsm.com. DSM has reviewed the developments and incidents in the first half of 2012 and assessed the responses to these increased risks. developments have increased. The Profit Improvement Program discussed earlier in this report is one of the reported in the Integrated Annual Report 2011 are still applicable but that risks related to global economic risks for the rest of the year. On this basis DSM concluded that the most important risks and responses as

Seasonality

discussed in the 'Business review by cluster' earlier in this report. In cases where businesses are significantly affected by seasonal or cyclical fluctuations in sales this is



Dividends and equity

amounted to €83 million. ordinary share for 2012 was recognized in the second quarter of 2012. This distribution to shareholders to shareholders amounting to ε 171 million, of which ε 62 million was paid as stock dividend, was recorded against retained earnings. In addition to the final dividend for 2011 the interim dividend of ε 0.48 per On 6 June the final dividend of \pounds 1.00 per share for the year 2011 was paid to holders of ordinary shares and a dividend of \pounds 0.15 per share was paid to holders of cumulative preference shares A. The total distribution

options and delivery of performance shares. In the first half of 2012 2.7 million shares were issued in connection with stock dividend, the exercise of

New accounting standards

losses in Other Comprehensive Income, which becomes compulsory from 2013 onwards, was already adopted voluntarily by DSM in 2006. From 2013 onwards, expected return on plan assets (and interest costs) will no limited positive effect on EBITDA but will also result in a limited increase in total pension costs. defined benefit obligation and that it is presented in financial income and expense. This change will have a calculated on the net balance of the recognized assets and liabilities against the rate used to discount the longer be presented in EBITDA. The revised standard requires that the interest income or expense is assets will be changed. The first change will not impact DSM because the recognition of actuarial gains and changes will be terminated and the determination and presentation of interest costs and return on plans accounting for defined benefit pension plans. The option to defer actuarial gains and losses or costs of plan For 2013 the amended IAS 19, 'Employee Benefits' becomes effective, introducing important changes in

Statement of the Managing Board

profit or loss of DSM and its consolidated companies; and the half-yearly report gives a true and fair view of DSM's position as at the balance sheet date, the development during the period of DSM and its group companies included in the half-yearly financial statements, together with the expected developments The half-yearly financial statements give a true and fair view of the assets, liabilities, financial position and

Heerlen, 7 August 2012

The Managing Board

Feike Sijbesma, CEO/Chairman Rolf-Dieter Schwalb, CFO Stefan Doboczky Nico Gerardu Stephan Tanda



Important dates Ex interim dividend quotation Record date Interim dividend payable Report for the third quarter 2012 Annual Report 2012 Report for the first quarter 2013 Report for the second quarter 2013 Report for the third quarter 2013

Wednesday, 8 August 2012 Friday, 10 August 2012 Thursday, 30 August 2012 Tuesday, 6 November 2012 Wednesday, 20 February 2013 Thursday, 2 May 2013 Tuesday, 6 August 2013 Tuesday, 5 November 2013

DSM - Bright Science. Brighter Living.TM

Royal DSM is a global science-based company active in health, nutrition and materials. By connecting its unique competences in Life Sciences and Materials Sciences DSM is driving economic prosperity, be found at www.dsm.com and electronics, life protection, alternative energy and bio-based materials. DSM's 22,000 employees deliver annual net sales of about ϵ 9 billion. The company is listed on NYSE Euronext. More information can dietary supplements, personal care, feed, pharmaceuticals, medical devices, automotive, paints, electrical innovative solutions that nourish, protect and improve performance in global markets such as food and environmental progress and social advances to create sustainable value for all stakeholders. DSM delivers

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Forward-looking statements

certain risks and uncertainties that are difficult to predict and therefore it should be understood that many factors can cause actual performance and position to differ materially from these statements. DSM has no obligation to update the statements contained in this press release, unless required by law. The English performance and position. Such statements are based on current expectations, estimates and projections of DSM and information currently available to the company. DSM cautions readers that such statements involve language version of the press release is leading This press release may contain forward-looking statements with respect to DSM's future (financial)

Financial Overview Q2 2012

| in million of Euros | | DSM | | N | utritio | on | F | Pharm | a | | forma ateria | | | olyme rmedi | | | novati Centei | | | orpora ctiviti | |
|--|-------|-------|---------------|-------|---------|-------|-------|-------|--------------|-------|-----------------|-------|-------|----------------|-------|-------|------------------|-------|-------|-------------------|-------|
| <i>Continuing</i> <i>operations</i> before exceptional | Q2'12 | Q2'11 | Chg.% | Q2'12 | Q2'11 | Chg.% | Q2'12 | Q2'11 | Chg.% | Q2'12 | Q2'11 | Chg.% | Q2'12 | Q2'11 | Chg.% | Q2'12 | Q2'11 | Chg.% | Q2'12 | Q2'11 | Chg.% |
| Sales | 2268 | 2265 | 0% | 899 | 839 | 7% | 182 | 178 | 2% | 713 | 709 | 1% | 389 | 423 | -8% | 18 | 14 | 29% | 67 | 102 | -34% |
| Organic growth | | | -3% | | | 2% | | | 9 % | | | -7% | | | -14% | | | | | | |
| Volume | | | -1% | | | 1% | | | 7% | | | -6% | | | -3% | | | | | | |
| Price | | | -2% | | | 1% | | | 2% | | | -1% | | | -11% | | | | | | |
| Exchange rates | | | 5% | | | 5% | | | 2% | | | 6% | | | 6% | | | | | | |
| Other | | | -2%* | | | 0% | | | - 9 % | | | 2% | | | | | | | | | |
| EBITDA | 290 | 339 | -14% | 195 | 193 | 1% | 17 | 12 | 42% | 77 | 82 | -6% | 30 | 93 | -68% | -10 | -13 | | -19 | -28 | |
| EBITDA margin (%) | 12.8% | 15.0% | | 21.7% | 23.0% | | 9.3% | 6.7% | | 10.8% | 11.6% | | 7.7% | 22.0% | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | | |
| DA | 122 | 101 | | 42 | 39 | | 21 | 12 | | 35 | 29 | | 7 | 7 | | 4 | 3 | | 13 | 11 | |
| EBIT | 168 | 238 | -2 9 % | 153 | 154 | -1% | -4 | 0 | | 42 | 53 | -21% | 23 | 86 | -73% | -14 | -16 | | -32 | -39 | |
| EBIT margin (%) | 7.4% | 10.5% | | 17,0% | 18.4% | | | | | 5.9% | 7.5% | | 6.0% | 20.3% | | | | | | | |
| EPS | 0.67 | 0.97 | | | | | | | | | | | | | | | | | | | |

| Total DSM before exce | ptionals | | |
|-----------------------|----------|-----|------|
| EBITDA | 290 | 345 | -16% |
| Net Profit | 114 | 166 | -31% |

| Total DSM incl excepti | onals | |
|------------------------|-------|------|
| Net Profit | 41 | 392 |
| EPS | 0.23 | 2.35 |

* Including the effect of the deconsolidation of DSM's interest in Sitech Manufacturing Services, which was reported in Corporate activities in 2011.

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Financial Overview H1 2012

| in million of Euros | | DSM | | N | utritio | on | F | Pharm | a | | forma ateria | | | olyme rmedi | | | novati Cente | | | orpora ctiviti | |
|--|-------|-------|-------|-------|---------|-------|-------|-------|-------|-------|-----------------|-------|-------|----------------|--------------|-------|-----------------|-------|-------|-------------------|-------|
| <i>Continuing</i> <i>operations</i> before exceptional | H1'12 | H1'11 | Chg.% | H1'12 | H1'11 | Chg.% | H1'12 | H1'11 | Chg.% | H1'12 | H1'11 | Chg.% | H1'12 | H1'11 | Chg.% | H1'12 | H1'11 | Chg.% | H1'12 | H1'11 | Chg.% |
| Sales | 4558 | 4499 | 1% | 1799 | 1637 | 10% | 357 | 341 | 5% | 1414 | 1414 | 0% | 819 | 880 | -7% | 34 | 28 | 21% | 135 | 199 | -32% |
| Organic growth | | | -2% | | | 3% | | | 15% | | | -6% | | | -12% | | | | | | |
| Volume | | | -1% | | | 2% | | | 14% | | | -7% | | | -3% | | | | | | |
| Price | | | -1% | | | 1% | | | 1% | | | 1% | | | - 9 % | | | | | | |
| Exchange rates | | | 4% | | | 3% | | | 1% | | | 4% | | | 5% | | | | | | |
| Other | | | -1% | | | 4% | | | -11% | | | 2% | | | | | | | | | |
| EBITDA | 596 | 664 | -10% | 387 | 366 | 6% | 22 | 12 | 83% | 156 | 173 | -10% | 99 | 192 | -48% | -25 | -26 | | -43 | -53 | |
| EBITDA margin (%) | 13.1% | 14.8% | | 21.5% | 22.4% | | 6.2% | 3.5% | | 11.0% | 12.2% | | 12.1% | 21.8% | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | | |
| DA | 228 | 195 | | 85 | 72 | | 34 | 22 | | 66 | 58 | | 14 | 16 | | 6 | 6 | | 23 | 21 | |
| EBIT | 368 | 469 | -22% | 302 | 294 | 3% | -12 | -10 | | 90 | 115 | -22% | 85 | 176 | -52% | -31 | -32 | | -66 | -74 | |
| EBIT margin (%) | 8.1% | 10.4% | | 16.8% | 18.0% | | - | - | | 6.4% | 8.1% | | 10.4% | 20.0% | | | | | | | |
| EPS | 1.54 | 1.88 | | | | | | | | | | | | | | | | | | | |

| Total DSM before exce | ptionals | | |
|-----------------------|----------|-----|------|
| EBITDA | 596 | 693 | -14% |
| Net Profit | 259 | 338 | -23% |

| Total DSM incl excepti | onals | |
|------------------------|-------|------|
| Net Profit | 186 | 558 |
| EPS | 1.10 | 3.33 |

* Including the effect of the deconsolidation of DSM's interest in Sitech Manufacturing Services, which was reported in Corporate activities in 2011.

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