

Safe harbor statement

This presentation may contain forward-looking statements with respect to DSM's future (financial) performance and position. Such statements are based on current expectations, estimates and projections of DSM and information currently available to the company. DSM cautions readers that such statements involve certain risks and uncertainties that are difficult to predict and therefore it should be understood that many factors can cause actual performance and position to differ materially from these statements. DSM has no obligation to update the statements contained in this presentation, unless required by law.

More details on DSM's Q2 2016 performance can be found in the Q2 2016 results press release, published together with this presentation. A more comprehensive discussion of the risk factors affecting DSM's business can be found in the company's latest Annual Report, which can be found on the company's corporate website, www.dsm.com



Highlights Q2 2016

- DSM reports a second consecutive strong quarter in 2016
- Group net sales up at €1,994 million, with 5% organic growth, and EBITDA up 18%
- Nutrition: organic sales growth of 9%, EBITDA up 14%
- Materials: volumes up 5%, EBITDA up 10%
- H1 Group ROCE: improved to 10.5% (H1 2015: 7.4%) driven by higher EBIT
- Interim dividend of €0.55 per ordinary share
- Outlook revised upward: "While global macro-economic developments remain a concern, DSM now expects to deliver full-year 2016 results ahead of the medium-term targets set out in its Strategy 2018, with an EBITDA growth for the year moving from high-single digit into the low to mid teens, and an increase in ROCE from high double-digit to over 200 basis points"



Quote from CEO Feike Sijbesma



Feike Sijbesma CEO / Chairman of the DSM Managing Board

"Our positive momentum from Q1 continued and we are pleased to deliver another strong quarter. This was driven by good growth across our businesses and steady progress in our operations. Furthermore, we remain on track with our ambitious group-wide improvement and cost saving programs.

Materials performed particularly well, with good volume growth, notably in specialties, and a strong margin performance. This was supported by a favorable product mix, continued low input costs, and proactive margin management. In Nutrition, animal nutrition delivered high growth, benefitting in part from a favorable prior year comparison. We were also pleased with the continued progress in human nutrition, which delivered solid growth in line with our mediumterm plans to outgrow the market.

During the quarter, uncertainty and volatility within the global macro-economic environment increased. While this remains a concern, we expect that for 2016 we will deliver ahead of our medium-term goals, given the strong performance of our business, underpinned by our continued focus on our improvement programs."



Key financials | Q2 2016 and H1 2016

in € million	Q2 2016	Q2 2015	% Change	H1 2016	H1 2015	% Change
Sales - Continuing Operations	1,994	1,965	1%	3,907	3,851	1%
EBITDA - Continuing Operations	328	279	18%	624	527	18%
EBITDA margin - Continuing Operations	16.4%	14.2%		16.0%	13.7%	
EBIT - Continuing Operations	211	157	34%	396	288	38%
ROCE - Continuing Operations (%) ¹				10.5%	7.4%	
Profit for the period, before exceptional items - Cont. Ops.	135	110	23%	244	179	36%
Profit for the period, after exceptional items - Total DSM	135	101		220	30	
Net EPS before exceptional items - Cont. Ops.	0.76	0.63	21%	1.36	1.02	33%
Net EPS after exceptional items - Total DSM	0.76	0.56		1.22	0.14	
Cash Flow - Continuing Operations	182	103		319	187	
Exceptional items after tax - Total DSM ²	6	-31		-13	-176	



¹ ROCE calculated based on weighted average capital employed, January until June

² Excluding share of profit of associates/ joint control entities Page 4

Net sales development | Q2 2016

in € million	Q2 2016	Q2 2015	% Change	Volume	Price/mix	FX	Other
Sales - Continuing Operations	1,994	1,965	1%	6%	-1%	-4%	0%
Nutrition	1,295	1,247	4%	7 %	2%	-5%	0%
Materials	640	664	-4%	5%	-7%	-2%	
Innovation Center	40	37	8%	9%	0%	-2%	1%
Corporate Activities	19	17					
Discontinued Operations	0	550					



Net sales development | H1 2016

in € million	H1 2016	H1 2015	% Change	Volume	Price/mix	FX	Other
Sales - Continuing Operations	3,907	3,851	1%	6%	-2%	-3%	0%
Nutrition	2,545	2,446	4%	6%	1%	-4%	1%
Materials	1,240	1,296	-4%	3%	-6%	-1%	
Innovation Center	83	73	14%	14%	0%	-1%	1%
Corporate Activities	39	36					
Discontinued Operations	0	1,056					

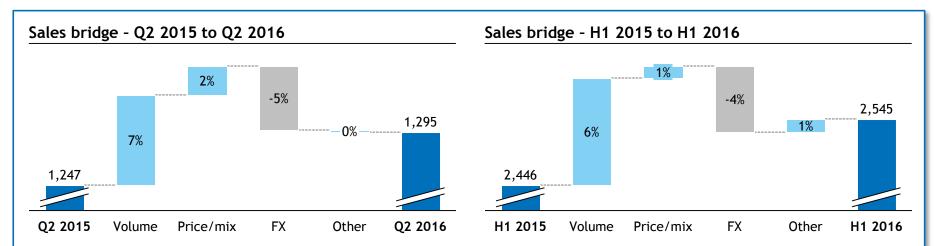


EBITDA development | Q2 2016

in € million	Q2 2016	Q2 2015	% Change	H1 2016	H1 2015	% Change
EBITDA - Continuing Operations	328	279	18%	624	527	18%
Nutrition	237	208	14%	462	403	15%
Materials	117	106	10%	212	192	10%
Innovation Center	0	-3		1	-8	
Corporate Activities	-26	-32		-51	-60	
Discontinued Operations	0	53		0	91	



Nutrition | Sales overview



- Q2 2016 sales up 4% compared to Q2 2015; 9% organic sales growth
 - Volume growth was healthy in human nutrition and strong in animal nutrition which partly benefitted from the comparison with Q2 last year
 - Price/mix was up 2%. This was a result of price increases being implemented in all product categories, mainly in Latin America, together with slightly higher prices on average for premixes and vitamins when compared with Q2 2015
 - Exchange rates had a 5% negative impact on sales, mainly due to the effect of the Brazilian real and a weaker US
 dollar



Nutrition | Key financials

in € million	Q2 2016	Q2 2015	% Change	H1 2016	H1 2015	% Change
Sales	1,295	1,247	4%	2,545	2,446	4%
EBITDA	237	208	14%	462	403	15%
EBITDA margin (%)	18.3%	16.7%		18.2%	16.5%	
EBIT	165	137	20%	326	266	23%
Capital Employed				5,391	5,474	
Average Capital Employed				5,317	5,339	
ROCE (%) ¹				12.3%	10.0%	
Total Working Capital				1,470	1,426	
Total Working Capital as % of Sales ²				28.4%	28.6%	

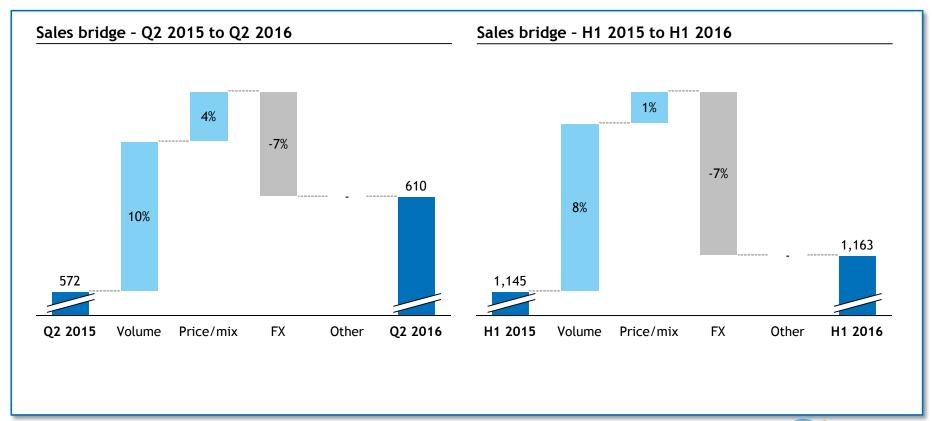
¹⁾ ROCE calculated based on weighted average capital employed

- Q2 2016 EBITDA up 14% compared to Q2 2015
 - Driven by strong organic growth and the effects of the improvement and savings programs. All businesses contributed to this improvement in results
 - Although currencies had a clear negative impact on sales, the impact on EBITDA was limited as the Swiss franc
 weakened somewhat against the euro in comparison with the same period last year
- Q2 2016 EBITDA margin was 18.3% compared to 16.7% in the same period last year and 18.0% in Q1 2016, reflecting the good organic growth, supported by the progress made on the improvement programs



²⁾ Annualized last quarter sales

Animal Nutrition & Health | Sales overview

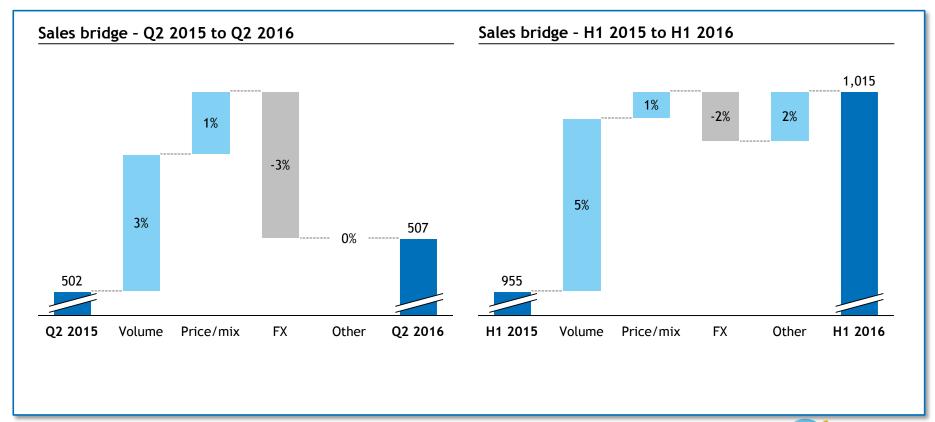


Animal Nutrition & Health | Sales overview (cont'd)

- Q2 2016 sales showed 14% organic growth compared to Q2 2015
 - Growth in the year-on-year comparison was helped by a one-off effect in the comparative quarter of 2015, when animal nutrition was impacted by a key raw material supply interruption at Tortuga due to a fire in the port of Santos (Brazil). This led to lost sales of €15-20 million in Q2 2015
 - Adjusting for this effect, volume growth would have been 6-7%
- Volumes were strong in vitamins, premixes and eubiotics
- Markets in North America, Asia and Europe were strong, while Latin America remained weak
- Overall, Q2 2016 prices showed a 4% increase versus the same period last year
 - Part of this increase related to the implementation of price increases in local currencies in Latin America while list prices are in US dollars
 - As a result, margin levels as reported in euros were protected during the quarter
 - Besides this, prices for vitamins were slightly up overall versus the same quarter a year ago, with some of the B-vitamins showing an increase
 - Contract prices for vitamin E were however still slightly below the average of Q2 2015, despite clear increases in spot prices during Q2 2016



Human Nutrition & Health | Sales overview



Human Nutrition & Health | Sales overview (cont'd)

- Q2 2016 organic sales grew by 4% compared to Q2 2015, predominantly driven by higher volumes (+3%)
 - Prices were slightly up across the board when compared to Q2 2015
 - Currencies had a negative impact, mainly due to a somewhat weaker US dollar
- Q2 2016 sales by segment:
 - Food & beverage performed well overall, with sales in the US improving
 - Dietary Supplements markets outside North America performed well. Markets for multi-vitamins in North America remained weak, however higher retail-ready solution sales in Q2 2016 enabled DSM to maintain stable sales versus the previous year
 - Fish oil-based omega-3 sales were down in line with the market
 - DSM's consumer business i-Health continued its strong double-digit growth trajectory and made preparations during the quarter for further marketing efforts in the second half of the year
 - Infant Nutrition performed well, with stable growth in a healthy market



Human Nutrition & Health | Further marketing efforts in the second half of 2016 to enter into new segments and expand i-Health's global footprint

- DSM's fast-growing i-Health consumer line consists of probiotics, urinary health-, menopause relief-, and vegetarian Omega 3 products





- Building on the double-digit growth trajectory, continue to drive base brands via opportunity channels e.g. medical, natural, online/digital and category expansion (e.g. bladder control)
- Initiative 2
 - Building on #1 positions in North America, DSM is currently expanding its i-Health consumer line into new strategic regions

Initiative 1

New product launches (incl. TV-ads, digital/social marketing and PR):











Culturelle Pro Well Probiotics for heart. digestive and immune health

For smooth digestive systems

Culturelle Regularity AZO Urinary Tract Defense Helps inhibit bladder infections

Increased spending in Professional Marketing - Increased pediatrician reach, detailing general practitioners and sampling

Initiative 2

Increased spending in Culturelle international marketing to support ongoing brand building in China and South Korea and development investment for new markets like Australia and UK



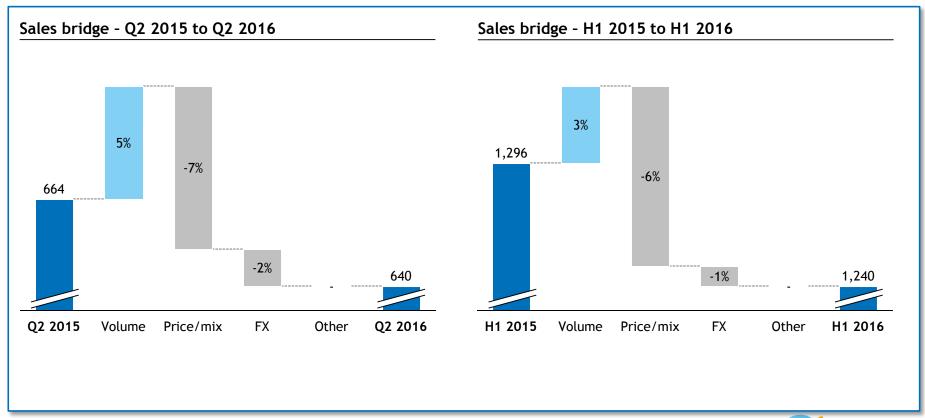








Materials | Sales overview



Materials | Sales overview (cont'd)

- Q2 2016 sales were 4% below Q2 2015 mainly as a result of 7% lower prices, fully reflecting lower input costs
 - Overall, volumes were up by 5%, outperforming market growth
 - Strong growth in the specialty segments more than compensated for lower volumes in polyamide 6 polymers
- DSM Engineering Plastics
 - Volumes were down slightly in Q2 versus the previous year due to lower polyamide 6 polymer volumes, mainly as a
 result of a maintenance stop in the Netherlands. Volume developments in the higher-value specialties portfolio were favorable
 - Automotive was strong in Europe. On a regional basis, the US and Asia performed well and Europe was strong
 - Prices were lower reflecting lower input costs, notably in polyamide 6
- DSM Resins and Functional Materials
 - Volumes were up significantly in all product segments compared to Q2 2015
 - Europe benefitted from improving conditions in the building & construction markets
 - Specialty resins showed strong growth driven by healthy demand for waterborne resins in China evidence of the increasing environmental awareness in China as well as by strong sales in the US
 - Functional Materials delivered favorable growth, both in fiber-optic materials as well as in materials for 3D printing. Overall, the business clearly outperformed market growth in Q2 2016
 - Prices were lower reflecting lower input costs
- DSM Dyneema
 - Sales development was largely flat, with good growth in life protection, mainly for personal protection applications, offset by commercial marine, where conditions in the oil-related off-shore market remained weak



Materials | Key financials

in € million	Q2 2016	Q2 2015	% Change	H1 2016	H1 2015	% Change
Sales	640	664	-4%	1,240	1,296	-4%
EBITDA	117	106	10%	212	192	10%
EBITDA margin (%)	18.3%	16.0%		17.1%	14.8%	
EBIT	86	74	16%	148	127	17%
Capital Employed				1,775	1,897	
Average Capital Employed				1,751	1,857	
ROCE (%) ¹				16.9%	13.6%	
Total Working Capital				312	418	
Total Working Capital as % of Sales ²				12.2%	15.7%	

¹⁾ ROCE calculated based on weighted average capital employed

- Q2 2016 EBITDA increased by 10% compared with Q2 2015
 - Result of strong growth in the specialty segments, lower input costs, the benefits of the efficiency and cost saving programs carried out over recent years, and good margin management
- Q2 2016 EBITDA margin was high at 18.3%, up from 16.0% in Q2 2015, reflecting a higher proportion of specialties in the product mix, current low input costs, and the benefits from cost savings and efficiency improvements



²⁾ Annualized last quarter sales

Innovation Center | Key financials

in € million	Q2 2016	Q2 2015	% Change	H1 2016	H1 2015	% Change
Sales	40	37	8%	83	73	14%
EBITDA	0	-3	{	1	-8	
EBIT	-5	-10	-	-10	-22	
Capital Employed			}	559	564	

- Q2 2016 sales 8% above Q2 2015 sales
 - Increase fully driven by higher volumes. DSM Biomedical delivered a good performance. DSM Advanced Surfaces achieved strong growth in its innovative anti-reflective coatings for solar panels
- Q2 2016 EBITDA was €3 million higher when compared to the same period last year, reaching break-even
 - This improvement was driven by higher sales, more focused innovation activities and cost savings



Corporate Activities | Key financials

in € million	Q2 2016	Q2 2015	H1 2016	H1 2015	
Sales	19	17	39	36	
EBITDA	-26	-32	-51	-60	
EBIT	-35	-44	-68	-83	

• Q2 2016 EBITDA was €6 million better than in Q2 2015, when EBITDA was impacted by the insurance costs related to the Tortuga supply interruption



Key Joint Ventures and Associates | Key financials

in € million, based on 10	0%	Q2 2016	Q2 2015	% Change	H1 2016	H1 2015	% Change
DSM Sinochem:	Sales	114	112	2%	226	229	-1%
	EBITDA%	14%	16%		15%	14%	
Patheon ¹ :	Sales	415	397	5%	791	774	2%
	EBITDA%	19%	20%		17%	19%	
Chemicalnvest:	Sales	437	n.a.	n.a.	892	n.a.	n.a.
	EBITDA%	0%			2%		

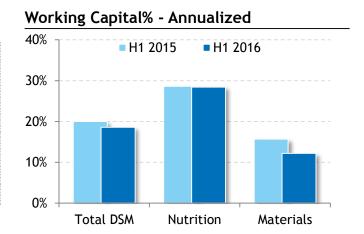
- DSM Sinochem Pharmaceuticals (50% DSM) Solid results driven by a favorable product and geographical mix
- Patheon (49% DSM) Solid results. Patheon completed its Initial Public Offering of ordinary shares on 27 July (see page 6 of the press release for more information). DSM's shareholding in Patheon will be approximately 34% as of Q3
- Chemicalnvest (35% DSM) Lower Q2 results due to weakness in caprolactam



Cash Flow development

Cash flow

in € million	Q2 2016	Q2 2015 ¹	H1 2016	H1 2015 ¹
EBITDA	328	332	624	618
Change in Working Capital	-115	-127	-227	-229
Income Tax	-18	-14	-40	-35
Other	-13	-112	-38	-253
Cash from Operating Activities	182	79	319	101
of which provided by Continuing Operations	182	103	319	187
Cash from Investing Activities ²	-119	49	-198	-161
Free Cash Flow from Operations	63	128	121	-60



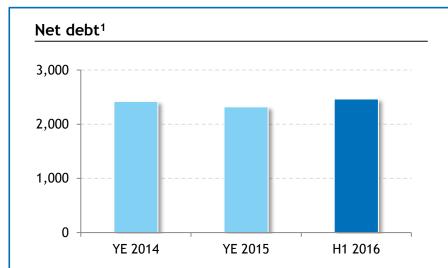
- Cash flow from operating activities amounted to €182 million showing an improvement of €79 million compared to Q2 2015
- Total Working Capital amounted to €1,481 million at the end of Q2 2016 compared to €1,571 million at the end of Q2 2015, which represents 18.6% as a percentage of annualized Q2 sales (Q2 2015: 20.0%)

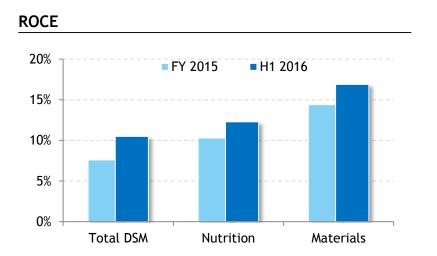


¹⁾ DSM - Total (incl. discontinued operations)

²⁾ Excl. changes in fixed-term deposits, incl. acquisitions

Net debt and ROCE development

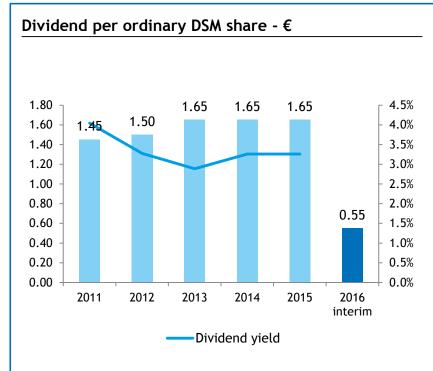




- Net debt increased by €145 million compared to the end of 2015 and stood at €2,466 million
 - The increase was mainly due to the payment of dividend and the repurchase of shares, covering existing option plans and stock dividend
- ROCE increased to 10.5% in Q2 2016 from 7.6% in FY 2015 (7.4% in H1 2015)



Interim dividend proposal: DSM will pay an interim dividend of €0.55 per ordinary share for 2016



- Dividend policy "stable and preferably rising"
- DSM will pay an interim dividend of €0.55 per ordinary share for 2016
 - As usual, this represents one third of the total dividend paid for the previous year
 - The interim dividend should not be taken as an indication of the total dividend for the year 2016
- The interim dividend will be payable in cash or in the form of ordinary shares, at the option of the shareholder
 - A maximum of 40% of the total dividend amount is available for stock dividend
 - Dividend in cash will be paid after deduction of 15% Dutch dividend withholding tax
- The ex-dividend date is 4 August 2016
 - The interim dividend will be payable as from 25 August 2016



Business conditions

Nutrition

- Animal Nutrition
 - Robust market conditions with the exception of Latin America
 - Maintenance stop in the fat-soluble vitamins
 - Further positive vitamin price effects
- Human Nutrition
 - Robust market conditions in Asia and Europe. Continued softness in the Americas
 - Own growth initiatives to drive above average market growth
 - Further marketing campaigns to support i-Health expansion, amongst others

Materials

- Markets for specialties to remain robust
- Polyamide 6 polymer to remain weak
- Support from low input costs is likely to fade over time
- Typical seasonality effects at year-end



Update on the improvement programs

Strategy 2018 | *Driving Profitable Growth*

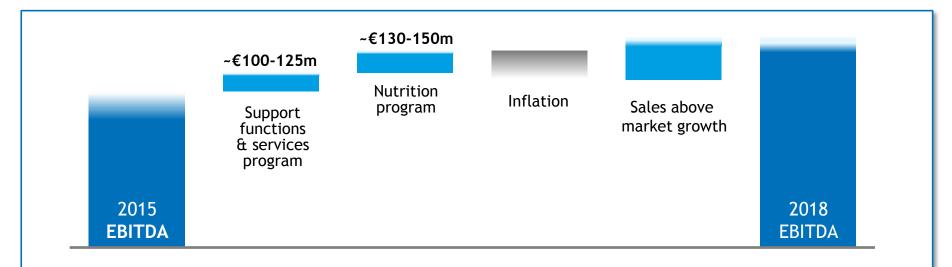


Strategy 2018 (recap)





Well-identified initiatives to drive Strategy 2018 targets (recap)

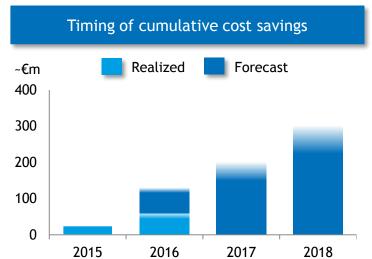


- DSM is confident it has the right business strategies in place to meet the needs of its customers and succeed in its markets, providing innovative and sustainable solutions
- Aim to accelerate growth and outpace market growth in all its key segments
- In addition to its growth initiatives, self-help programs will further help delivery of the **Strategy 2018** targets



Ambitious improvement programs on track - DSM focused on maintaining positive momentum

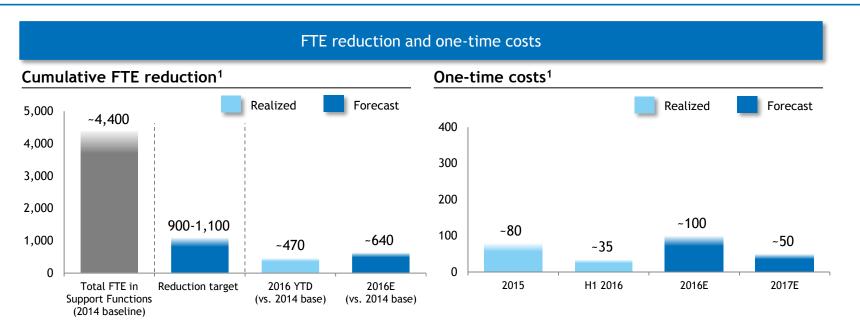




- DSM is rigorously executing its ambitious cost reduction and efficiency improvement programs across the company
 - All of these well-identified programs are on track with the milestones set for 2016
- The plans are on track to reach the overall savings of €250-300 million by 2018 vs. the 2014 baseline



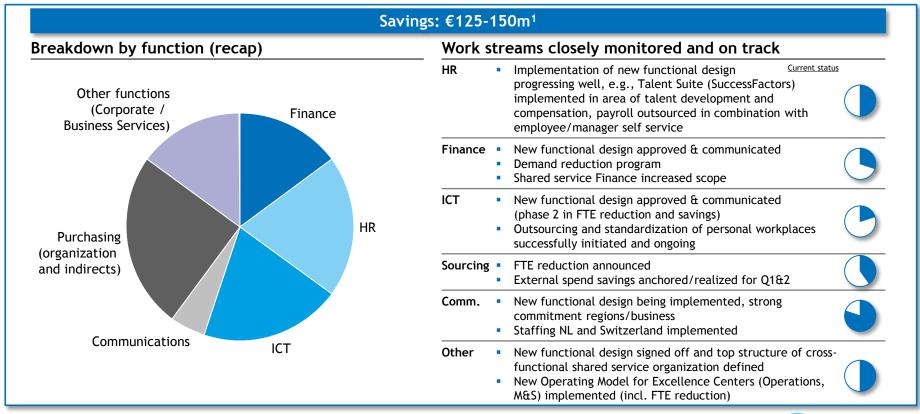
In control of one-time costs

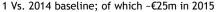


- FTE reduction in service organization on track to reach target:
 - FTE reduction up to and incl. Q2 2016 is ~470 FTE vs. an ambition of 900-1,100 FTE (end of 2017)
- One time restructuring costs in H1 2016 amount to ~€35m



DSM-wide savings in support functions & staff | Strong progress made with globally leveraging support functions at lower costs

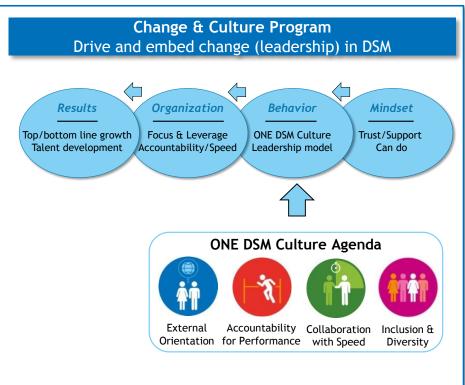






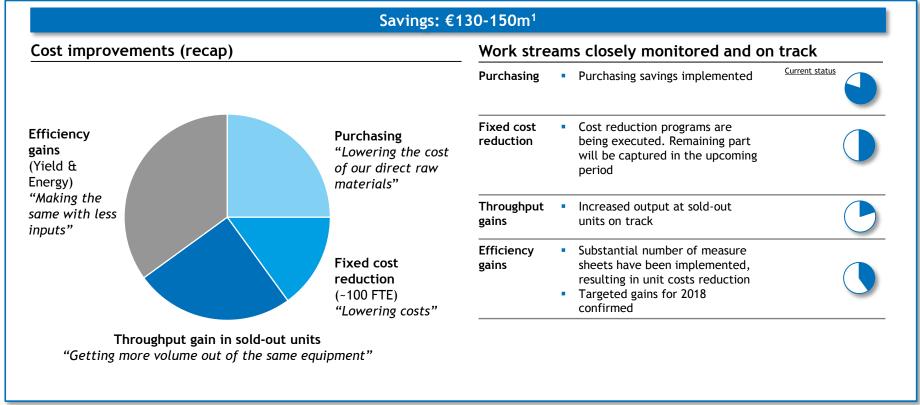
DSM-wide savings in support functions & staff | Implementing structural changes and behaviors for a new agile operation model

- Implementing structural changes in DSM:
 - STRATEGY Globally leveraged support functions at lower cost
 - STRUCTURE Combine all resources into globally steered functions to support the business
 - Eliminate duplications, delayer and reduce demand
 - Business to focus on R&D, Innovation, Direct Sourcing, Manufacturing & Operations and Marketing & Sales
 - SYSTEM One shared services organization and increased outsourcing
 - Complete supplier base rationalization: preferred suppliers only
 - Outsourcing/offshoring of non-core service functions in IT,
 Finance and HR
 - New Operating Models for all service functions
 - Demand reduction programs across the organization to lower demand for service functions
 - PEOPLE Change & Culture program to anchor the new DSM agile operating model within the company changing mindsets and behaviors





Nutrition-specific improvement program | Successful initiation of programs combined with a continuous search for further improvements



Update on the sustainability aspirations

Strategy 2018 | *Driving Profitable Growth*



DSM has stepped up its **sustainability** aspirations

Sustainability aspirations¹

Key focus areas

- Nutrition
- Climate change and renewable energy
- Circular and bio-based economy

Sustainability as Business Growth Driver

Eco+

People+

Brighter Living Solutions: ECO+ and People+

- Profitable solutions better for people and planet
- Aspiration: 65% of DSM products by 2020
- 2016 YTD: 61%

Securing Sustainable Operations

GHG efficiency Renewable energy Health & Safety Engagement **Diversity**

Operational Aspirations

 GHG efficiency improvements 45% by 2025² 23% Employee engagement favorable score **69**%³ 75% by 2020 Safety: Frequency recordable index 0.25 by 2020 0.33 Gold class DJSI Leading in reporting benchmarks Gold class

- 1 Please see DSM's Annual Report 2015 for definitions and additional information
- 2 Relative improvement as compared to baseline 2008
- 3 2015 score, 2016 Employee Engagement Survey will be held in H2



2016 YTD

DSM's global sustainability agenda aligned with the 'Sustainable Development Goals' set by the UN

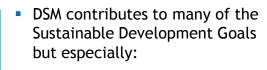












No hunger

Good health









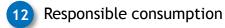




6 CLEAN WATER AND SANITATION







- Climate Action
- Partnerships for the goals











DSM US Investor Event 2016 22-23 September, Charleston, South Carolina (US)



